**MOKHTAR**

**Personal Data:**

**Email address:** [Mokhtar.369274@2freemail.com](mailto:Mokhtar.369274@2freemail.com%20%20)

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| **CAREER SYNOPSIS** |
| Experienced senior sales with over 3 years of experience in retail. Possessing a passion for delivering top class customer service only surpassed by the mindset for sales success and exceeding targets. Seeks a challenging and varied position that will enable me to capitalize on proven sales and management expertise, with opportunities for personal and professional growth . |
| **PROFILE SUMMARY** |
| * Proven sales strategist with highly visible management accountabilities and proven expertise for orchestrating significantly increased growth, profitability and efficiency of operational processes. * Proven track record opening new market segments, generating new revenue, establishing strategic vision and developing new business opportunities. * Track record developing and directing sales teams to set goals. * Skilled communicator with a natural flair for strategic and consultative selling. * Motivated achiever who consistently exceeds goals, earning high employer satisfaction rating. * Resolving issues in timely manner to retain clients’ satisfaction. * Supervisory/Management skills. * Quick learner for any task delegated. * Remarkable ability to complete task within deadline.   **WORK EXPERIENCE**   * **Vodafone Egypt**   (From July,2013-present) a store manager.   * **Teleperformance Egypt.**   (From July, 2012-to July, 2013) a customer service representative.   * **Al Ashraf Group for real state.**   (From Jan, 2012-to July, 2012) a sales representative.   * **Alexandria Construction Company ( Talaat Mostafa Group)**   (From May, 2011-to Jan 2012) a secretary |

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| **EDUCATION**   * Bachelor's degree in accounting , Menofia University , May 2011   **INTERNSHIP EXPERIENCE**   * Summer trainee, Agricultural Credit Bank. (August 2010). * English conversation sessions at the "American university in Cairo". * ICDL course at YAT education center   **COMPUTER SKILLS**   * Financial Accounting * Accounting excel * Microsoft Office (word, excel, PowerPoint) * Quick Books * Peachtree * El Shafi   **LANGUAGE SKILLS**   * Fluent in spoken and written Arabic (mother tongue). * Very good in spoken and written English**.** |
| **INTERESTS & ACTIVITIES**   * Playing football. * Playing chess, Puzzle games. * Watching English movies. * Social networking, Internet browsing, Video gaming . * Travelling, Camping. |

**References available on request**.