**MOKHTAR**

 **Personal Data:**

**Email address:** Mokhtar.369274@2freemail.com

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| **CAREER SYNOPSIS** |
|  Experienced senior sales with over 3 years of experience in retail. Possessing a passion for delivering top class customer service only surpassed by the mindset for sales success and exceeding targets. Seeks a challenging and varied position that will enable me to capitalize on proven sales and management expertise, with opportunities for personal and professional growth . |
| **PROFILE SUMMARY** |
| * Proven sales strategist with highly visible management accountabilities and proven expertise for orchestrating significantly increased growth, profitability and efficiency of operational processes.
* Proven track record opening new market segments, generating new revenue, establishing strategic vision and developing new business opportunities.
* Track record developing and directing sales teams to set goals.
* Skilled communicator with a natural flair for strategic and consultative selling.
* Motivated achiever who consistently exceeds goals, earning high employer satisfaction rating.
* Resolving issues in timely manner to retain clients’ satisfaction.
* Supervisory/Management skills.
* Quick learner for any task delegated.
* Remarkable ability to complete task within deadline.

 **WORK EXPERIENCE*** **Vodafone Egypt**

(From July,2013-present) a store manager.* **Teleperformance Egypt.**

(From July, 2012-to July, 2013) a customer service representative.* **Al Ashraf Group for real state.**

(From Jan, 2012-to July, 2012) a sales representative.* **Alexandria Construction Company ( Talaat Mostafa Group)**

(From May, 2011-to Jan 2012) a secretary  |

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| **EDUCATION*** Bachelor's degree in accounting , Menofia University , May 2011

**INTERNSHIP EXPERIENCE*** Summer trainee, Agricultural Credit Bank. (August 2010).
* English conversation sessions at the "American university in Cairo".
* ICDL course at YAT education center

 **COMPUTER SKILLS*** Financial Accounting
* Accounting excel
* Microsoft Office (word, excel, PowerPoint)
* Quick Books
* Peachtree
* El Shafi

**LANGUAGE SKILLS*** Fluent in spoken and written Arabic (mother tongue).
* Very good in spoken and written English**.**
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| **INTERESTS & ACTIVITIES*** Playing football.
* Playing chess, Puzzle games.
* Watching English movies.
* Social networking, Internet browsing, Video gaming .
* Travelling, Camping.
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**References available on request**.