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**Ibrahim**

Date of Birth: 15/1/1984

Email Address: Ibrahim.369946@2freemail.com

**Objectives:** Work in a competitive sales environment in which focused application of sales skills will achieve success and even exceed the organization’s sales goals and objectives.

**Education:**

* Faculty of Pharmacy.
* University: Misr International University (MIU).
* Year of graduation: 2005.
* Graduation grade: Good.
* **DHA License : Registered Pharmacist (JAN 2017)**
* **DHA Reference : DHA/LS/1110206/649820**

**Training:**

* Bohringer Inglahm Company : (July 1st - July 20th 2003).

 - Medical Representative.

* Novartis Pharma Company (July 15th - Aug 1st 2004).

 - Medical Representative.

* Summer training in different Pharmacies. (2003- 2005).

**Courses:**

* AutoCAD 2D Systems Biomedical Engineering Dept. (SysNet Lab), Cairo University. 2014.
* SAP Core Computer Information Academy (CIA). 2013.
* General /Conversation English (3 levels) American University of Sciences (AUS). 2012.
* Training of Trainer (TOT). American University of Sciences (AUS). 2012.
* Personality Type Course SNABEL 2011.
* Communication Skills Course SNABEL 2011.
* Studying Excellence Course SNABEL 2011.
* Preparing Youth for Labor Market Course SNABEL 2011.
* Clinical Pharmacy. Georgia University (Aug 2005 - Dec 2005).
* Pharmacy Management MIU 2003.

**Working Experience:**

**Pharmacy Manager Mohamed El Kilany Pharmacy (July 2010 – present)**

Job Responsibilities:

* Oversee the day-to-day operations of the pharmacy.
* Use expertise to give customers professional healthcare advice.
* Compound and dispense medications to patients in accordance with physicians' stipulations, In addition to physicians, medical directives come from dentists, physical therapists and other authorized medical practitioners.
* Manage the ordering and maintains records.

 **Medical Representative Sedico Pharma Company ( Nov 2006- May 2010)**

Job Responsibilities:

* Responsible for 3 lines (Oncology, Cardiology & GIT(GASTO).
* Marketing Medical products and services to hospitals, clinics & doctors’ practices.
* Establish and maintain relationships with customers.
* Correspond with customers via telephone, email visits to take orders, solicit opinions.
* Provide information about new products and services.
* Keep records or complete progress reports.
* To survey the effective of the medicine.
* Follow up with doctors to evaluate the medicine.

**Second Pharmacist Dr. Samir Pharmacy (Feb 2005-Dec 2005)**

* Fill doctors' prescriptions, compound, or mix drugs.
* Advise patients on how to take their medications.
* Instruct and counsel on the proper use and advert effects of drugs and medicines,

**Skills:**

* Microsoft office: Excellent.
* Windows : Excellent
* Internet : Excellent

**Language:**

* English: Very Good.
* Arabic: Excellent (mother Tongue).