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|  | Mohamed |
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|  | Mohamed  [Mohamed.370106@2freemail.com](mailto:Mohamed.370106@2freemail.com)  **Total years’ work experience**: 14 years |

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|  | key skills   * Proficient in use of Microsoft Office * Good command of written & spoken English. * Excel at working under pressure. * Self-motivated, dependable & target oriented * Leadership strength * Planning and create business& marketing plans   experience  Branch Manager, Leobest Trading and Services Company  July 2014-March 2016 -responsible for creating marketing plans and business development for the Abu Dhabi branch  -indoor air quality systems specialist  --presenting sales strategies to main office and contracts to business partners  -motivating employees on the job site  -worked with various real estate developers including Aldar, Arabtec, Dafir, plus many 5\* hotels in Abu Dhabi  -also worked with facility management companies including Khidmah, MAB, and Tamouh  Purchasing & Logistics Manager,  Alexandria company for petroleum Additives (ACPA)  2003-present (position on hold while working in the UAE)  -in charge of raw materials and petrochemical importation  -responsible for foreign purchasing and logistics operations  -key negotiation skills  -responsible for LC, LG, and purchasing payment terms  -in control of freight and custom clearance follow up of operations  Ticketing Sales Manager,  Astrolabe Travel Agency, Riyadh KSA  2009-2012  -supervisor of ticketing operations  -managing VIP clients including the family of HRH Prince Sultan Bin Sulman AlSoud’s office and Saudi Arabia’s Minister of Tourism  Import Specialist,  **International co. for Import and Export, Alexandria (Egypt)**  June 2002-December 2002  -working with the marine lines  -involved with freight operations and import/export control  Education  Menoufeya University  2001  B.Sc. Commerce, Faculty of Business Administration/International Trade  COURSES  AUC, American University, Cairo 2003  Marketing and International Trade & Internet Business  IEYAK: 2005-2007, now “ICBC  - Professional Logistics & Marine Operation  - Material Assurance Management & Supply Chain  GTI Center: 2011 Riyadh, Saudi Arabia  -Amadeus Reservation and Ticketing System  GATE International Business Centre ,Dubai 2017  Mini MBA Certificate including :  Project Management  Business Development  **Marketing professional program**  **Personal Data**  Date of Birth 13/7/1977  Place of Birth Menoufeya  Country of Nationality Egypt  Gender Male  Address Abu Dhabi – UAE  Marital Status Married  Communication skills Arabic , English, Spanish  Availability Immediate  Rank Management  Job Field Travel & Tourism, Business Development,  Marketing, Purchasing, Shipping & Freight,  Contracting & Trading, Import & Export,  Logistics |
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