**NEKZAD**

**Email:** nekzad.370169@2freemail.com

**OBJECTIVE**

Seeking to expand my experience as a sale executive in the prestigious Organization. Interested in position where I can utilize my active experience and skills for delivering promising work. I would like to offer my expertise for performing in professional environment.

**Qualification And Summary:**

* Knowledge of pharmaceutical product ,Medical Equipment ,Dental Equipments(**PLANMECA** ,**W&h Handpieces** and **LM** **instrument,Trolldental,orisDent Evo etc**/ hospital pharmacypractice/sales & Marketing experience and service including integration of clinical services, distributive services, education, and research activities.
* Thorough understanding of laws, regulations and standards governing new and study drugs.

**Educational Background:**

**BS (Hons)** / **M.Sc** Biotechnology/Molecular Biology.1stDiv

* **FSC (Pre-Medical).**1stDiv
* **Metriculation (Science**).1stDiv

**MAJOR SUBJECT STUDIED:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| 1) Biochemistry | 2) | Molecular Biology | 3) | Principles of Genetics |
|  |  |  |  |  |
| 4) Microbial Genetics | 5) | Food & Industrial Biotechnology | 6) | Medical Biotechnology |
|  |  |  |  |  |
| 7) Bioinformatics | 8) | Animal & Plant Biotechnology | 9) | Medical Microbiology |
|  |  |  |  |  |
| 10) Enzymology | 11) | Human Molecular Genetics | 12) | Research Methodology |
|  |  |  |  |  |
| 13) Immunology | 14) | Recombinant DNA Technology | 15) | Biotechnology Techniques |
|  |  |  |  |  |
| 16) Tissue Cultture | 17) | Business communication | 18) | Bio-Maths & Bio-Stat |
|  |  |  |  |  |
| 19) General Physiology | 20) | Research Planning & Scienttifc Writing | 21) | Plant Microbe interaction |
|  |  |  |  |  |
| 22) Transgenic Research | 23) | Gene Cloning & DNA Analysis | 24) | Plant Stress Pysiology |
|  |  |  |  |
| 25) Molecular PBG | 26) Project Development & Managment | 27) | Genomics & Proteomics |
|  |  |  |  |
| 28) Cell Signalling | 29). Molecular Biology Techniques | 30) | Fundamenals of Computer |
|  |  |  |  |  |  |  |

**SEMINORS AND TRAINING:**

* Attended National Seminar on Perspectives in English Language Teaching
* Attended Regional conference in june 10 ,2008 on Biotechnology for Development
* Attended National Seminar in November 27,2008 on Genetics ,the key to solve Health Hazard and Socioeconomic Problem
* Attended conference in March 9,2012 on Professional selling Skill.
* **06 months** research work experience in agricultural university Peshaw.
* **3-months** internship in PCR and ELISA in DHQ Hospital Bannu, kpk,Pakistan

**RESEARCH PROJECT:**

* Doing Research on the Project entitled as “**Responses of Different Rice Cultivers**

(**ORYZA SITIVA**) **to Salt** **Stres (NaCl)’’**. To study the following Parameters:

* Relative Water Content
* Total Proline Content
* Total Soluble Sugars

**KEY SKILLS:**

* **INSRUMENTATION**; UV visible spectrophotometer, Flame photometry, Laminar Flow,Autoclave, shaking incubator, centrifugation, Extraction, Solution making, biomedical equipments etc.
* Research reports and proposal writing.
* Punctual, Responsible and hard working.
* Can manage critical situations.

**PROFESSIONAL EXPERIENCE:**

* **Six month** experience as sale promotion officer in MedicraftPharma Peshawar Pakistan.
* **Two year** experience in sales & Marketing as a Territory Manager inNabi Qasim industries Pakistan Pvt ltd.
* **Two year** experience in sales & Marketing as a Field Officer in amultinational company RG pharmacuitica Pakistan(Vifor international

Switzerland) pharma promoting inj Venofer(iron sucrose) & Tab Maltofer(iron polymaltose) 

* **Currently working in Prime Medical Supplies Est Abu Dhabi as a Medical Sale Representative from one year dealing for Planmeca Dental unit &Dental chair (Finland),W&H Hand pieces and Autoclave,implantmed(Austria),LM Dental instrument (Finland) , Troll Dental (Swedden) , Orisdent Evo software ( Italy) and Disposables (Dochem china).**