**Mohamed**

**Mohamed.370553@2freemail.com**

**Objective**



Mechanical engineering graduate with two years experience as sales Engineer and Assistant Manager, Currently pursuing MBA in Marketing Management in Distance education mode seeking a technical marketing position in a reputed company for a long run and development in career.

**Key Qualifications**



● Sales and Marketing

●Business Presentation

● Site evaluation

● Technical Advice

● Customer relationship

**Work Experience**



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| **Sales Engineer [MARCH 2016 - PRESENT]** |  |
| Sunbeam Generators Pvt Ltd [Kirloskar OEM], Pondicherry●Handled Territory Sales and Marketing position. Planned and Executed Regular Client Visits.●Acquired New clients and engaged in Product presentation , Negotiation and Pipelining  ●Evaluated sites for technical calculation, recommendation and project execution. |  |
| **Assistant Portfolio Manager [APRIL 2015- MARCH 2016]** |  |
| Harvest Futures consultants India Pvt. Ltd. |  |
| ● Portfolio management of client accounts in international Trade market●Managing a team of 5 traders and training new employees.●Regular interactions and presentations with clients on business progress |  |
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| **MBA Marketing Management [JUNE 2016 - Present]** |
| Annamalai University Distance Education ● Perusing distance education**B.E Mechanical Engineering [AUGUST 2011 - APRIL2015]** |
| Anna University – GKM College of Engineering and technology, Chennai |
| ● Graduated with First class |

 | Aug 2011 - Apr 2015 |
| **Extra Courses** |  |
|  |  |

**English Impact - Upper Intermediate**

British Council

* Business Presentation
* Public speaking
* Business Email and Communication
* Body language

**Projects**



**Build And Test Run a Go-Kart with E10 Blends in A 4-Stroke Petrol Engine**

Final Year Project

**Conversion of a Fuel powered Car into an Electric Car using PMDC Motor**

Pre-Final Year project

**Internship**



**ICF Chennai**

Train coaches manufacturing unit

**Languages**



* English - Advanced
* Tamil - Advanced
* French - Basic

**Key Skills**



* Team player
* Motivated
* Punctual
* Fast learner
* Smart worker
* Proactive

**Personal Information**



* Name - Mohamed
* Nationality - Indian
* Age/DOB - 23 / 26 July 1993
* Marital status - Single
* Native - Cuddalore