**KOMAL**

**Komal.370636@2freemail.com**

**Seeking challenging assignments with a growth oriented and fast track organization, utilizing acquired skills and experience to contribute towards the development of the Company, demanding high standards of quality and precision**

* A highly personable, competent, and team spirited **professional** offering 9 **years** of extensive experience **in providing sales assistance, counseling sessions , planning marketing strategies, administrative and customer services to various renowned companies.**
* Special proficiency in client motivation, therapy planning- slimming, figure correction.
* Demonstrated outstanding performance in conducting and executing marketing agendas for company promotions as well as developing and implementing new and better procedures leading to maximum conversion of sales.
* A keen analyst with exceptional relationship management & negotiation skills
* Blend motivation and organizational leadership skills to develop and implement innovative ideas that contribute bottom-line results
* Exercise a high degree of discretion, mature judgments and tack in handling issues.

**Competency Matrix**

* Counseling
* Marketing
* Report Writing
* Target sales planning and its achievement
* Dispute Handling
* Client Interaction
* Executive Leadership
* People & Team Management
* Efficient Planning & Execution Skills
* Result-driven Work Approach
* Strong Work Ethics & Team Dynamics

**EDUCATIONAL CREDENTIALS**

**LLB**  from Sukhadia University in 2017.

Masters in Commerce fromSukhadia University in 2011.

Bachelor of Commerce from Sukhadia University in2009.

**EXECUTIVE HIGHLIGHTS**

Worked as General Manager in FIVE TOWN CLUB FITNESS INDUSTRY for 6 years(FEB 2011 TO JAN 2017).

Worked as a Assisstant Manager in TALWALKARS BETER VALUE FITNESS PVT LTD. for a period of 3 years.(JULY 2008 TO FEB.2011)

Worked at the Front Desk for a store in OBEROI UDAIVILAS Group of Hotels, Udaipur for 4 MONTHS (NOV 2007 TO FEB 2008)

**COMPUTER PROFECIENCY**

Working Knowledge of MS Office

 **PERSONAL PARICULARS**

**Languages known:** Hindi , English

**Location Preference:** Dubai

**Passport Status:**

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