** CURRICULUM VITAE**

Issa

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**Objective**

To obtain a responsible and challenging position where my education and work experience will have valuable application and contribute to the company’s growth.

Employment History

**Wruth Gulf Sales Representative UAE/Dubai 2016 – 2017**

* Take orders and deliver products.
* Arrange for repairs as needed.
* Arrange for installation and test-operation of machinery and recommends solutions to product-related problems.
* Provide competitive information such as bid situations, pricing data, or bundling arrangements in order to establish negotiated pricing contracts for assigned products.
* Travel to companies and businesses to sell industrial equipment for mechanical uses.
* Manage and develop new customers, while maintaining existing sales within assigned customers and a given sales territory.
* Check out existing equipment and recommend upgrades or replacements.
* Show exactly where to place the equipment and demonstrate its uses.
* Review daily and monthly sales report with management to determine if goals and objectives are being met.

**Majed Al Futtaim Group UAE/Dubai 2011-2016**

* Team Leader 2015-2016
* Responsible for the yearly inventory
* Director of staff training
* Handling customers, problem solving & managing customer’s complains
* Scheduling staff working hours
* Daily Briefing
* Daily income report
* Good communication with all staff
* Customer Service 2011 – 2015

**Al Hammad Company UAE/Dubai 2008-2010**

* Labour supervisor 2008-2010
* Supervising labour in implementing the projects
* Finishing department Forman

**Alpha nutrition Company at Queen Alia Airport –Jordan/Amman 2007-2008**

* Catering Department 2007-2008

Educational Background

* Jordan Equivalent High School Diploma

Skills

* Computer Literate
* Internet Surfing
* Communication Skills
* Working under pressure
* Positive Attitude With Team Work

 **Languages:** Arabic : Excellent written and oral skills

 English : Good written and oral skills

 Urdu : Acceptable oral skills

Personal Particulars

* Age : 30
* Date of Birth : 3rd Of October 1987
* Nationality : Jordanian
* Gender : Male
* Marital Status : Single
* Driver License : Available

**REFERENCE** :upon request

**Availability** : Immediately