***Curriculum Vitae***

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| --- | --- |
| **MIDHUN**  [**MIDHUN.371518@2freemail.com**](mailto:MIDHUN.371518@2freemail.com) |  |

**OBJECTIVE:**

*A productive and creative thinker* *who* *is* *ready to implement the challenges and also not afraid to come out of the comfort zone. I’m a potential team player who consistently aims to push revenue expectations and exceeds goals. With the ample client interactions I can buil**d up rapport easily, open the bonding, find out exactly what they need, and then present them with a wide range of services and solutions. I would like to develop my career in a fast-moving environment, and is currently looking for a suitable position with a company that values passion, positivity, integrity and hard work.*

**CARRIER HISTORY:**

# ASIAN TECH ENGINEERING CONTRACTORS, INDIA.

**JUNE 2012 - JULY 2013**

**ROLE: MECHANICAL ENINEER**

**JOBE PROFILE**

* Performs administrative support and office management functions
* Experienced in fabrication and erection work for pipe line, structural and boiler etc .
* Performs as QC Engineer in fabrication yard.
* Performs as group leader in fabrication and erection site.

# GMARK MIDDLE EAST FZC, SHARJAH HAMRIYA FREE ZONE AUTHORITY MAY 2013-PRESENT

**ROLE: Sr. SALES ENGINEER**

**JOBE PROFILE**

* + Well knowledge in HVAC and MEP materials in different projects.
    - Well Knowledge in detailed drawing study and material calculation in all projects.
    - Experience in increasing potential clients. Acquiring new clients from open market.
    - Monitoring client’s exposure and relationship management.
    - Handling commodities desk by executing trades on behalf of clients.
    - Responsible for achieving and driving channel targets on trade services and resolving the Quarries.
    - Communicating Intra - Day trading calls and investing Ideas to the clients.
    - Understanding Business development by meeting clients and educating them about commodity market.
    - Discussing with brokers and consultant and be able to take position on behalf of the company.
    - Responsible for maintaining complete stock of each commodity.
    - Identified and developed sources of potential clients.
    - Visited potential clients and explained our services.
    - Maintained contact with all clients to ensure high levels of client satisfaction.
    - Maintained an accurate and current database of clients.
    - Maintained a current and accurate knowledge of competitor products, so as to highlight their disadvantages and promote relevant benefit of our product
    - Provided regular feedback to senior management about marketplace and competitor activities.
    - Assisted clients with budget considerations regarding products and materials.
    - Specified proper products and materials for each project.
    - Performed other related duties as assigned

**ACADEMIC CHRONICLE:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Qualification** | **Percentage** | **Institute** | **Board/ University** | **Year of Passing** |
| POST ENGINEERING |  |  |  |  |
| SPECIFICATION COURSE OF OIL  FIELD ENGINEERING, QUALITY CONTROLL AND ASNT LEVEL II | 84% | INDUSCN PETROLIUM INSTITUTE NILAMBUR | 2012 |
| COURCE |  |  |  |
| DEGREE IN MECHANICAL | 70% | VISVESWARAYA INSTITUTE OF | THE INSTITUTION OF ENGINEERS (INDIA) | 2012 |
| ENGINEERING(AMIE ) |  | ENGINEERING |  |  |
|  |  | TECHNOLOGY |  |  |
| 12th | 78% | N.H.S.S VAKAYADU | HSE board Kerala | 2007 |
| 10th | 77% | N.H.S.S NOCHADU | SSLC | 2005 |

**ADDITIONAL QUALIFICATION:**

• **Certificate in Post Engineering Specialization Course of Oil Field Engineering & Quality Control**

**From Induscan Petroleum Institute Nilambur, Kerala with the following subjects.**

• Construction Drawings such as P&ID, Piping Isometrics, Equipment, Structural, GAD.

• Familiar with Material Inspection, dimensional check and documentation as per Construction

Materials Standards.

• Thorough knowledge in Welding Standards of ASME Section IX and API 1104. Familiar with Welding Procedure Qualification, Welder Qualification, P numbers, Selection of Electrodes, Weld Visual Inspection.

• Good knowledge in Radiographic Interpretation of weld joints, Ultrasonic Inspection, Magnetic

Particle Inspection and Penetrant Test, Reporting and Documentation.

• Fabrication of Piping, Structure, Pressure vessels and other Equipments, documentation of

History Sheet,Test pack clearing etc.

• Confident to handle the construction and quality control activities as specified in the Drawings and applicable standards and spesifications.

• **ASNT Level II Certificate in**

* **RT** (Radiographic Test)
* **UT** (Ultrasonic Test)
* **MT** (Magnetic Particle Test)
* **PT** (Penetrant test)

**COMPUTER LITERACY:**

• Diploma in Computer Programme (C, C++)

• Office Automation: MS-office 2007/ 2010 ver.

• Operating System’s: windows XP / 7 , LINUX

**ACADAMIC PROJECTS:**

* Fuel cell vehicle system

**DECLARATION**

I hereby declare that the information given above is true and correct to the best of my knowledge and belief