**Eslam Eslam.372343@2freemail.com**

**Objective:**

Seeking a position at a well-established company to maximize personal & technical skills & effectively utilize educational background and work in order to make a positive contribution to the organization.

**Education:**

**July 2011:** B.Sc. of Biomedical Engineering, Faculty of Engineering, Helwan University.

 **Graduation Project:** Control Circuit of Prosthetic Knee - **Grade:** "Excellent"

 Other Projects:

 Electronic Thermometer

 Centrifuge

 Hand Dynamometer

**Work Experience:**

**Oct 2016 to July 2017: Sales & Technical Support Engineer at PlanMed “Egypt”**

* Searching for new clients who could benefit from products in Physiotherapy, Rehabilitation & Sports Medicine fields.
* Establishing new and maintaining existing relationships with customers.
* Offering after-sales support services.
* Providing pre-sales technical assistance, making long term contracts includes product education, installation, and technical support for equipment.
* Making technical presentations and demonstrating how the product will meet client needs.

**Oct 2015 to Sept 2016: Sales Engineer at Care Techniques “Saudi Arabia”**

* Targeting clients in Physiotherapy, Rehabilitation and sport medicine field.
* Providing pre-sales technical assistance.
* Making long term contracts includes product education and installation, and technical support for equipment.
* Managing and interpreting customer requirements.
* Supporting marketing by attending trade shows, conferences and other marketing events.

**Sept 2013 to Sept 2015: Field Service Engineer at Life Care Technology (Drager) “Egypt”**

* Carry on installations, repairing, maintenance, inspection and calibration of medical equipment.
* Performing preventive maintenance and electrical safety testing.
* Providing technical assistance and instruction regarding equipment operation and maintenance through ICU and OR departments in anesthesia workstations, patient monitoring and center stations, ventilation and respiratory devices, warming therapy and neonatal care.

**Mar 2013 to Aug 2013: Sales & Installation Engineer at Scientific & Medical Equipment Co. (Al-Nouh) (Carl Zeiss Meditec) “Egypt”**

* Searching for new clients and developing long-term relations with them.
* Maintain the long relation with existing clients and providing them with new models and updated of devices
* Providing pre-sales technical assistance and product education and installation and training for ophthalmology and diagnosis and treatment of eye diseases, surgical microscopes and visualization.

 **Mar 2012 to Feb 2013: Biomedical Engineer at Suez Military Hospital “Egypt”**

* Responsible for the installation and operation of new devices, maintenance and troubleshooting of various medical devices in the departments of the hospital.

**Trainings and Certificates:**

**- Bayan for Human Development'2011**

 Presentation Skills

 Events Management

 Communication Skills

 **- 57357 Hospital “Summer 2010”**

**- National Research Center (NRC) “Summer 2009”**

 **- ISI - JAVA Programming Advanced Course “Summer 2008”**

**Languages:**

 **Arabic:** Mother Tongue.

 **English:** Fluent Spoken, Written & Reading.

 **Personal Data:**

 Date of Birth : July 9th 1989

 Nationality : Egyptian

 Marital Status : Single

 Military Status : Completed

 Driving License : Available (Egyptian & Saudi)