**Anuraag**

**Anuraag.372609@2freemail.com**

**Summary -**

A hardworking individual driven to compete and excel at assigned tasks. Capable with excellent communication and team working skills, allows solving problems with effective solutions. Adaptable, team worker and patient with focus on working effectively with a diverse team. Business studies graduate. Intermediate understanding of business and financial world. Actively seeking an employment in the finance sector.

**Career goals:** Gathering practical experiences for improving my ability to take decisions and gain valuable knowledge on how a company functions as a whole.

**Build:** Like to build on my commercial business awareness which would improve my ability in decision making.

**Develop:**  Developing the enterprising and leadership skills in order to motivate team members.

**Work Experience:**

Completed an internshipwith **Ernst &Young (EY) Dubai**, for 1 month in Corporate financial strategy, Transaction Advisory Services

* Involved in carrying out market research for 2 different projects.
* **Project 1**: Carried out a pricing strategy analysis and different innovations in fragrance sale by different players in the MENA market for a renowned worldwide fragrance brand called Coty.

 **Scope:** Market and competitor analysis for launching online retail website.

**Methodology:** Visited online websites of different fragrance retailers, noted down the prices and innovative sale strategies used to boost sales of different products, analysed the prices and incorporated it graphically to give more meaning full and better understanding.

**Learning outcome:** Identified different online retailers in the market, their pricing strategy for different products and latest innovations launched for boosting online sales.

* **Project two**: Had conducted a market research regarding the SME sector in Egypt for First Abu Dhabi bank

**Scope:** Investment opportunities at the SME sector in Egypt

**Methodology:** Visited numerous Egyptian local news websites to collect and compile news articles about the SME sector funding law. Identified, noted and analysed the share prices of the banking sector and projected it on a graph for better understanding.

**Learning outcome:** Mandatory funding to allocated by banks to the SME sector companies, historical share price evaluation of banking sector in Egypt.

**Education -**

**MBA Global Financial Services**

**Coventry University London Campus**

**October 2015- November 2016**

**(Certificate includes supplement from EU, council of Europe and UNESCO-CPES for completion of MBA)**

* Modules studied included: Business Strategy; Marketing in a Global Age; Academic and Professional Skills; Employability and Consultancy Skills; Leading in a Changing World; Finance Funding and Legislative Framework; Global Financial Markets, Corporate Finance, Entrepreneurship, Banking and Regulations, International Accounting.

**BBA Finance**

**University of Pune, India (July 2012- June 2015)**

* Modules Studied includes: Marketing; Human Resource Management; Production Management; Supply Chain and Logistics; Cost Accounting; Statistics; International Business.
* **Internal Project:** Term Loan Proposal to a bank for Starting a Grocery Store.

**Scope:** Acquisition of funds through bank loan to establish and start a grocery store

**Methodology:** Estimating the cost of purchasing a retail shop and setting it up was carried out. Cost of products to be purchased, transported and stored in the shop was estimated, 10 year’s sales projection were carried out, cash flow statements and ratio analysis were prepared with consideration to yearly inflation

**Learning outcome:** Practical understanding of Cash flow and ratio analysis with respect to a business venture with real life economic situations

**Skills and Achievements -**

**Planning:** Advanced (Confident to plan and allocate time and resources in advances for completion of different projects)

**Computer Skills:** Intermediate (Confident in using windows and Apple platforms also Starter Level skills in using Bloomberg Terminals)

**Leadership training:** Intermediate (Management and Leadership Development Training – CMI Certificate), CMI level 7 certificate in Strategic management and leadership (QCF) and credit certificate from CMI for completion of modules like reviewing organisational strategy plans and performance and developing a marketing strategy.

**Certificate of achievement:** Completion of APS and ECS modules from Coventry University London.

**Extra circular activities -**

* Volunteered to run a business simulation at Coventry University London
* Student mentoring services at Coventry University
* Attended a modelling photo-shoot trial for a modelling agency in London.
* Took part in business simulation competitions held in the university and won the challenge.
* Completed Bloomberg Market Concepts (BMC), Bloomberg Aptitude Test (BAT) and participated in Bloomberg Share Trading Competition.

**CSR-**

* Extended help to a group of 10 visually challenged students to write their exams, during Undergraduate programme. Students used to dictate their answers and they were written by us volunteers on the examination answer document.

**Personal details -**

Date of birth: 31st Dec 1994

Language: English

Marital status: Single

Nationality: Indian

Visa status: Visit

Visa valid till: 21st November 2017

Can join immediately

**References -**

Available on request.