**Sudesh**

[**Sudesh.372889@2freemail.com**](mailto:Sudesh.372889@2freemail.com)

# OBJECTIVE

# To enhance my career in Strategic Project Management and Commercial Management with challenging projects that demand dynamic performance, initiative, & excellent leadership qualities.

# PROFILE HIGHLIGHTS

* Proactive and dynamic professional with 13 years of solid experience in Project Management and Business Process Management and Organizational Governance.
* Currently pursuing **MBA** from University of Strathclyde Business School, UK (Strategy Analysis & Evaluation, Making Strategy and Strategic Consultation)
* **B.Tech** in Mechanical Engineering. **PMP** Certified from PMI (USA).
* Experienced in defining, implementing and tracking project management methodologies as applicable to diverse projects and organizations.
* Experienced in the Design, Definition, and implementation of applicable project management methodologies for the organization and ensuring the continual improvement of the system by adopting the best industry practices.
* Efficient in managing projects, applying project management techniques in order to meet the project requirements with respect to and scope, cost, schedule and quality.
* Great team player with excellent leadership, communication, presentation and interpersonal skills.
* Proven results in excellent stakeholder management and providing optimal solution for client relationship management.
* Proficient in Project Management Methodologies including managing Project life cycle activities, Quality Management, Risk Management, and Change Management.
* Expert in MS Project, Share Point, Visio and MS Office tools.

# WORK EXPERIENCE

# NOV ’14 –NOV ‘16 PETROFAC INTERNATIONAL LLC, SHARJAH, UAE

**Role**  : Project Manager

**Clients**  : British Petroleum-ROO, OOCEP, KOC, Gazprom

**Industry** : Oil and Gas

**Key Responsibilities:**

* Provides business support to Project’s operational units at Rumaila Operations Organisation Iraq covering wellheads, manifolds, degassing stations and cluster pumping stations.
* Contract Management and manage project deliverables within budget and schedule, report to management.
* Analyze project commercial performance and highlight current status and forecasts including cash flows, variances, and potential risk scenarios.
* Responsible for project control function being accountable for value of work done reports, project performance reports and Client billing.
* Vendor Coordination, review the process effectiveness and provide timely input to senior management to develop overall strategy.
* Manage project risks by implementing mitigation steps without affecting project deliverables.
* Act as change manager to client/operational driven initiatives.

**Major Achievements:**

* Streamlined the process of project commercial report generation through in-house developed Share point application.
* Cleared backlogs in the payment mechanism which was held up for over 5 months. Successful in bringing projects worth $ 50M.
* Developed business cases, which increased achievement of client call offs /contracts.
* Developed mechanism for ROI analysis catering specific project needs and managed project resources.
* Developed additional systems, process and procedures.

# DEC ’09 – OCT’ 14 OGER ABU DHABI LLC, ABU DHABI, UAE

**Role**  : Sr. Project Controls Engineer

**Clients**  : TDIC, Mubadala Development Company

**Project Description** : EPC Projects- value AED 2.4 B (Louvre Museum) & AED 6 B for Sowwah Square

**Key Responsibilities:**

* Analyze project commercial performance and prepare reports with current status and forecasts.
* Perform cost analysis, produce reports to Senior Management by collating relevant information in liaison with various departments and advise management on cost over-runs.
* Review and approve sub-contractor’s payment applications, variance orders and claims.
* Support Management in making decision over commitment authorization of various sub-contracts.
* Provide support to the Corporate PMO function in implementing Policies and Procedures.
* Track project risks and give recommendation to project management.

**Major Achievements:**

* Achieved cost saving of AED 1.3 M in insurances for company by analyzing project commercial performances.
* Developed efficient reporting mechanism to track departmental budgets and prevented cost overruns.
* Implemented back charge process which yielded AED 1M cost saving.
* Implemented Commitment authorization process and regularized contractual variations as per approval limits.

# MAR’07 -DEC ’09 PERMA PIPE MIDDLE EAST, FUJAIRAH, UAE

**Role :** Sr. Projects Engineer

**Company Profile** : Manufacturing Company specialized in designing and manufacturing complete insulated piping systems to meet the specific requirements of the District Cooling and Oil & Gas industries

**Key Responsibilities:**

* Responsible for the production, planning and execution of machine shop activities.
* Review client specification and SOW.
* Preparation of method statements for welding related to District Cooling Plants.
* Track and support technical queries with Clients, liaise with subcontractors and design team for optimizing work methods.
* Work in close coordination with the commissioning team for installation, testing and commissioning of the pipeline.
* Conducting milestone analysis during important points of project execution and analyzing the reasons for variation if any in estimated parameters.
* Monitoring the performance of the production team of engineers, supervisors and welders to ensure efficiency in process operations and meeting individual and group targets.
* Knowledge of ISO 9001, API , ASTM, ASME standards

**Major Achievements:**

* Achieved highest turnover of welding joints for PPME in the m/c shop for the year 2008 -09 with implementing techniques to optimize the output.
* Got promoted to Sr.Project Engineer/Head of the welding, painting and blasting section in one years’ time.
* Restricted RT failures below 2%.

# JUNE’04- FEB’07 TRF Ltd. (A TATA ENTERPRISE), JAMSHEDPUR, INDIA

**Role :** Mechanical Engineer

**Company Profile** : Undertakes projects for infrastructure development industries such as power plants, steel plants, sea ports and mines. The Bulk Material Handling Systems Division offers a complete package of material handling and allied systems and services.

**Key Responsibilities:**

* In-charge of Heavy and Medium Fabrication, assembly and machining of Bulk Material Handling equipment. Installation, pre-commissioning, commissioning and handing over of BMH Equipment.
* Study technical drawings and resolve any discrepancies with engineering department. To execute the works according to the latest approved revision of drawings and /or instruction of authorized authorities.
* Ensure adherence to quality standards including ISO 9000 and Quality Management System of the organization.
* Manage day-to-day operational aspects of the project; coordinate with project team of changes required. Analyzing and resolving field problems and reporting to management.
* Assisting in diagnosing problems, recommending optimum solutions.

**Major Achievements:**

* Handled Installation, pre-commissioning, commissioning and handing over of BMH Equipment to set meet monthly targets.
* Key member of the implementation team of Quality Management System.

# PERSONAL DETAILS

Date of Birth : 20th December, 1980

Marital Status : Married

# DECLARATION

I hereby declare that all the above given information are true to the best of my knowledge and belief.