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| C:\Users\Rohit Tayade\Desktop\Rohit Tayade Person\Pic.jpg | **ROHIT**  SR. PROCUREMENT ENGINEER  [**ROHIT.372915@2freemail.com**](mailto:ROHIT.372915@2freemail.com)Targeting challenging assignments in **Sourcing & Procurement/Supply Chain Management** with and organization of repute Industry. | |
| Profile Summary | | |
| A competent professional with **7+** years global experience in **Strategic Sourcing/Procurement, Vendor Development, Supply Chain Management and Project Management**. Gained exposure in meeting the global challenges by continuous improvement in procurement cost and operational efficiency. Expert in EPC contracts with focus on Treated Water Piping / Pipeline Projects, Hospital Buildings, Sewage Treatment Plants, Water Transmission Line, Industrial Projects, Mining and Manufacturing Industries. An enterprising leader with skills in leading multi-skilled motivated teams to achieving organizational goals and industry best practices. | | |
| Education | | |
| **Master’s - MBA (Production & Material Management)** from IICMR, Nigdh, University of Pune, India in 2013  **Bachelor’s- BE (Mechanical- Automobile Engineering)** from MES College of Engineering, University of Pune, India in 2010  IT Skills   |  |  | | --- | --- | | Packages: | MS Office | | Operating Systems: | Windows (10/8/95/98/2000/XP/2007) | | Others ERP’s: | SAP MM ECC 6.0, CATIA R17, PRO-E 4, Team center PLM, Oracle 11i, SharePoint System, Edcat PLM, Wind chill, Baan IV and Trilog system for Project Management | | Programming Languages: | FoxPro 2.6 & SQL | | | |
| Career Timeline | | Area of Excellence |
| 2015-Present  DNGO Contracting Saudi Company (Al Bayan Holding Group), Riyadh, Saudi Arabia as Sr. Procurement Engineer  Infosys Limited, Pune as Process Specialist (Sourcing & Procurement)  Dana India Technical Center Pvt. Ltd., Pune as Project Engineer (Sourcing & Procurement)  2014-2015  2010 - 2014 | | |  | | --- | | Supply Chain Management | |  | | Material Management | |  | | Procurement / Logistics | |  | | Vendor Development | |  | | Project Management | |  | | Engineering, Procurement, Construction (EPC) | |  | | Liaison & Coordination | |  | | Contract Negotiations | |  | | MEP Contract Management | |  | |
| Soft Skills   Personal Details  Team Player Problem Solver  Analytical  Collaborator  Communicator  Innovator  **Date of Birth:** 20th July 1986 **Languages Known:** English, Hindi and Marathi  )  Professional Trainings and Associations   * SAP MM ECC 6.0 From Learning Hub, Pune India | | |
| Work Experience | | |
| **Dec’15 to Present: DNGO Contracting Saudi Company (Al Bayan Holding Group), Riyadh, Saudi Arabia as Sr. Procurement Engineer.**  **Major Projects Executed**   * Project Design & Execution of Treated Water Transmission Lines & 7 Pumping Station to Project of King Abdullah Waad Al Shamaal City Development Lot 1 & 2. Turaif, Arar Sakakah, Project Cost: SAR 1 billion. * Sewage Treatment Plant (STP Phase III) at Al Kharj, Saudi Arabia * Strategic Water Reservoirs Tank Project Contract 3A, Capacity:600,000m³ AR Riyadh, Saudi Arabia, * Hail University Hospital Project Phase-I, Capacity: 500 Beds, Project Cost: SAR 299 million.   **Client:** National Water Company (NWC), SWCC (Saline Water Conversion Company) & Ministry of Health.  **Module:** SAP ECC 6.0 Procurement MM Module  **Tender’s:** 1. Construction of Phase-4 Sea Water RO Plant at Jeddah-400,000 m3/day  2. Strategic Steel Tank (17 Tanks – 170,000 m3/each) Dia 106m & 20.5 m height at Mecca & Taif.  **Key Result Areas**   * Managed 600 strategic supply chain relationships. * Sourcing/Purchasing for the materials and services required on the basis of approved requests received from requesting departments. * Preparation of Project Specific Vendor list for the approval of the client * Preparation of Project Specific Procurement and Subcontract Procedure for approval of the client * Pre-qualification of the Potential Suppliers not appearing in the Approved Vendor List * Compiling of Bid packages and issue Request for Quotation (RFQ) * Receiving of bids and preparation of commercial bid summary to arrive at a Purchasing strategy * Arrange Pre-award technical meetings involving the Engineering, Project Manager and Supplier representatives to freeze the technical requirement. * Conduct price and commercial negotiation to optimize the purchases within the budgeted amount * Expedite the Consultant for the timely review, approval and return of engineering data submitted in order to initiate the manufacturing process by the supplier * Appointing Third Party Inspection, Expediting and Clearing and Forwarding agencies * Procurement of Engineered equipments & materials including spare materials * Technical discussions with suppliers, Engineering design and Project Operation team from project bid stage to Project execution stage * Manage the logistics of delivering the material from the factory to the job site including customs clearance in GCC and other countries.   **Achievements**   * Achieved cost savings of approximately SAR 20.00 Million from year to year through the execution of sourcing, negotiation, and value optimization projects. * Registered equipment to be purchased directly with manufacturers capturing up to an extra 5% in savings. * Negotiated extended payment terms with key suppliers during times when cash flow was tight thereby alleviating finance from tapping into bank credit line * Met equipment delivery requirements (including rush requests) over 95% of the time by leveraging professionally developed supplier relationships. * Re-negotiated ten existing Master Service Agreements for indirect spend categories saving SAR 450K   **Mar’14 – Dec’15: Infosys Limited, Pune as Process Specialist (Sourcing & Procurement)**  **Major Projects Executed**  **Project:** Sourcing & Procurement for Energy Resources of Australia Ltd. (ERA) is Australia’s longest continually operating Uranium Oxide producer, Ranger Mine, Northern Territory Australia.  **Module:** SAP ECC 6.0 Procurement MM Module  **Client:** Rio Tinto Procurement (RTP) Australia  **Key Result Areas**   * Working as a Sr. Procurement Analyst for world’s second largest mining Company **Rio Tinto**, a British-Australian   Multinational metals and mining corporation.   * Project Manager for various Sourcing Projects related to supply of goods and services, across the Sites and * Business units, some of them includes MRO Contracts, Safety and Medical Contracts, IT Contracts, HME   & LME parts, various Service Contracts, Offsite repair Contract etc.   * Examining, evaluating and determining all aspects of total cost reduction opportunities for the sourcing & procurement of products and services. * Analyzing Spend for assigned projects and categories, and Preparing Bid Package, coordinating bid event (RFP/RFQ/RFT) and evaluating & negotiating with vendors for best price and commercial terms & conditions. * Drafting of contracts, Outline Agreements, Variations and implementation of the same across all business units. * Liaising with Legal and Contract teams and hands on experience in understanding the Legal and compliance aspect of Contract writing.   **Achievements**   * Brought in ~ $ 4.5 Million AUD Savings via various Sourcing Projects. * Managing projects in SAP & Ariba, and focusing on Project cycle time reduction, improve value and fast deliveries of results.   **Sep’10–Mar’14: Dana India Technical Center Pvt. Ltd., Pune as Project Engineer (Sourcing & Procurement)**  **Major Projects Executed**  **Project 1 :** Implementation of P2P of Dana Italia SpA, Arco Italy Europe to Dana India (**Onsite working at ARCO, Italy on Procurement activities of Axle, Drive line and Transmission of Off- Highway, On Highway Vehicles**)  **Module:** Oracle 11i and SAP ECC 6.0 Procurement MM Module  **Project 2 :** Procurement Activity handled for Dana Wuxi Technology Co. Ltd., Wuxi China  **Module:** Oracle 11i and SAP ECC 6.0 Procurement MM Module.    **Key Result Areas**   * Procurement of all Automobile Axle, Transmission components as per Production BOM (Bill of Materials), Negotiation with suppliers and Placement of Purchase Order/Work Order in Ariba, Invoice Management, and Supplier setup in Ariba and Finance system. * Vender Development, Negotiation’s, Vendor Risk Management (Due Diligences of vendor’s), Contracts   Management, Spend Reports on vendors, Ariba Contract Workspace Creation (ACW), Monthly MIS on Procurement  and Savings.   * Negotiation with Party and Placement of Purchase Order / Work Order in Ariba. * Liaison with finance department for timely payment of bills. | | |
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