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|  C:\Users\Rohit Tayade\Desktop\Rohit Tayade Person\Pic.jpg  | **ROHIT** SR. PROCUREMENT ENGINEER**ROHIT.372915@2freemail.com**Targeting challenging assignments in **Sourcing & Procurement/Supply Chain Management** with and organization of repute Industry. |
|  Profile Summary |
| A competent professional with **7+** years global experience in **Strategic Sourcing/Procurement, Vendor Development, Supply Chain Management and Project Management**. Gained exposure in meeting the global challenges by continuous improvement in procurement cost and operational efficiency. Expert in EPC contracts with focus on Treated Water Piping / Pipeline Projects, Hospital Buildings, Sewage Treatment Plants, Water Transmission Line, Industrial Projects, Mining and Manufacturing Industries. An enterprising leader with skills in leading multi-skilled motivated teams to achieving organizational goals and industry best practices. |
|  Education |
| **Master’s - MBA (Production & Material Management)** from IICMR, Nigdh, University of Pune, India in 2013**Bachelor’s- BE (Mechanical- Automobile Engineering)** from MES College of Engineering, University of Pune, India in 2010 IT Skills

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| Packages: | MS Office |
| Operating Systems:  | Windows (10/8/95/98/2000/XP/2007) |
| Others ERP’s:  | SAP MM ECC 6.0, CATIA R17, PRO-E 4, Team center PLM, Oracle 11i, SharePoint System, Edcat PLM, Wind chill, Baan IV and Trilog system for Project Management |
| Programming Languages: | FoxPro 2.6 & SQL |

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|  Career Timeline |  Area of Excellence |
| 2015-PresentDNGO Contracting Saudi Company (Al Bayan Holding Group), Riyadh, Saudi Arabia as Sr. Procurement EngineerInfosys Limited, Pune as Process Specialist (Sourcing & Procurement)Dana India Technical Center Pvt. Ltd., Pune as Project Engineer (Sourcing & Procurement)2014-20152010 - 2014 |

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|  Supply Chain Management |
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| Material Management |
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|  Procurement / Logistics |
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|  Vendor Development |
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|  Project Management |
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|  Engineering, Procurement, Construction (EPC) |
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|  Liaison & Coordination |
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|  Contract Negotiations |
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|  MEP Contract Management |
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|  Soft Skills Personal Details Team Player Problem Solver  Analytical  Collaborator  Communicator  Innovator**Date of Birth:** 20th July 1986**Languages Known:** English, Hindi and Marathi) Professional Trainings and Associations* SAP MM ECC 6.0 From Learning Hub, Pune India
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|  Work Experience |
| **Dec’15 to Present: DNGO Contracting Saudi Company (Al Bayan Holding Group), Riyadh, Saudi Arabia as Sr. Procurement Engineer.****Major Projects Executed*** Project Design & Execution of Treated Water Transmission Lines & 7 Pumping Station to Project of King Abdullah Waad Al Shamaal City Development Lot 1 & 2. Turaif, Arar Sakakah, Project Cost: SAR 1 billion.
* Sewage Treatment Plant (STP Phase III) at Al Kharj, Saudi Arabia
* Strategic Water Reservoirs Tank Project Contract 3A, Capacity:600,000m³ AR Riyadh, Saudi Arabia,
* Hail University Hospital Project Phase-I, Capacity: 500 Beds, Project Cost: SAR 299 million.

**Client:** National Water Company (NWC), SWCC (Saline Water Conversion Company) & Ministry of Health.**Module:** SAP ECC 6.0 Procurement MM Module**Tender’s:** 1. Construction of Phase-4 Sea Water RO Plant at Jeddah-400,000 m3/day  2. Strategic Steel Tank (17 Tanks – 170,000 m3/each) Dia 106m & 20.5 m height at Mecca & Taif.**Key Result Areas*** Managed 600 strategic supply chain relationships.
* Sourcing/Purchasing for the materials and services required on the basis of approved requests received from requesting departments.
* Preparation of Project Specific Vendor list for the approval of the client
* Preparation of Project Specific Procurement and Subcontract Procedure for approval of the client
* Pre-qualification of the Potential Suppliers not appearing in the Approved Vendor List
* Compiling of Bid packages and issue Request for Quotation (RFQ)
* Receiving of bids and preparation of commercial bid summary to arrive at a Purchasing strategy
* Arrange Pre-award technical meetings involving the Engineering, Project Manager and Supplier representatives to freeze the technical requirement.
* Conduct price and commercial negotiation to optimize the purchases within the budgeted amount
* Expedite the Consultant for the timely review, approval and return of engineering data submitted in order to initiate the manufacturing process by the supplier
* Appointing Third Party Inspection, Expediting and Clearing and Forwarding agencies
* Procurement of Engineered equipments & materials including spare materials
* Technical discussions with suppliers, Engineering design and Project Operation team from project bid stage to Project execution stage
* Manage the logistics of delivering the material from the factory to the job site including customs clearance in GCC and other countries.

**Achievements*** Achieved cost savings of approximately SAR 20.00 Million from year to year through the execution of sourcing, negotiation, and value optimization projects.
* Registered equipment to be purchased directly with manufacturers capturing up to an extra 5% in savings.
* Negotiated extended payment terms with key suppliers during times when cash flow was tight thereby alleviating finance from tapping into bank credit line
* Met equipment delivery requirements (including rush requests) over 95% of the time by leveraging professionally developed supplier relationships.
* Re-negotiated ten existing Master Service Agreements for indirect spend categories saving SAR 450K

**Mar’14 – Dec’15: Infosys Limited, Pune as Process Specialist (Sourcing & Procurement)****Major Projects Executed****Project:** Sourcing & Procurement for Energy Resources of Australia Ltd. (ERA) is Australia’s longest continually operating Uranium Oxide producer, Ranger Mine, Northern Territory Australia.**Module:** SAP ECC 6.0 Procurement MM Module**Client:** Rio Tinto Procurement (RTP) Australia**Key Result Areas*** Working as a Sr. Procurement Analyst for world’s second largest mining Company **Rio Tinto**, a British-Australian

 Multinational metals and mining corporation.* Project Manager for various Sourcing Projects related to supply of goods and services, across the Sites and
* Business units, some of them includes MRO Contracts, Safety and Medical Contracts, IT Contracts, HME

 & LME parts, various Service Contracts, Offsite repair Contract etc.* Examining, evaluating and determining all aspects of total cost reduction opportunities for the sourcing & procurement of products and services.
* Analyzing Spend for assigned projects and categories, and Preparing Bid Package, coordinating bid event (RFP/RFQ/RFT) and evaluating & negotiating with vendors for best price and commercial terms & conditions.
* Drafting of contracts, Outline Agreements, Variations and implementation of the same across all business units.
* Liaising with Legal and Contract teams and hands on experience in understanding the Legal and compliance aspect of Contract writing.

**Achievements*** Brought in ~ $ 4.5 Million AUD Savings via various Sourcing Projects.
* Managing projects in SAP & Ariba, and focusing on Project cycle time reduction, improve value and fast deliveries of results.

**Sep’10–Mar’14: Dana India Technical Center Pvt. Ltd., Pune as Project Engineer (Sourcing & Procurement)****Major Projects Executed****Project 1 :** Implementation of P2P of Dana Italia SpA, Arco Italy Europe to Dana India (**Onsite working at ARCO, Italy on Procurement activities of Axle, Drive line and Transmission of Off- Highway, On Highway Vehicles**)**Module:** Oracle 11i and SAP ECC 6.0 Procurement MM Module**Project 2 :** Procurement Activity handled for Dana Wuxi Technology Co. Ltd., Wuxi China**Module:** Oracle 11i and SAP ECC 6.0 Procurement MM Module.**Key Result Areas*** Procurement of all Automobile Axle, Transmission components as per Production BOM (Bill of Materials), Negotiation with suppliers and Placement of Purchase Order/Work Order in Ariba, Invoice Management, and Supplier setup in Ariba and Finance system.
* Vender Development, Negotiation’s, Vendor Risk Management (Due Diligences of vendor’s), Contracts

 Management, Spend Reports on vendors, Ariba Contract Workspace Creation (ACW), Monthly MIS on Procurement  and Savings.* Negotiation with Party and Placement of Purchase Order / Work Order in Ariba.
* Liaison with finance department for timely payment of bills.
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