

**NAME: Hossny**

**Hossny.373006@2freemail.com**

**Objective**

To pursue career that will develop my skills in a company that requires highly oriented individual, self-motivated and communicated well with all levels of management and fellow employees.

**Work experiences:**

**Sales Advisor**

**From 2010 to 2013 (Qoura factory of paints) Egypt, Zagazig.**

* Arrange merchandise on shelves according to popularity and other criteria.
* Approach customers and offer them advice on products to persuade them to buy.
* Provide information and other services such as handling returns of merchandise.
* Locate products on behalf of customers.
* Deal with complaints in a patient and helpful manner.
* Take and record orders through a computer system in person or over the phone/e-mail.
* Update customer information in databases.
* Go the “extra mile” to meet targets.
* Monitor shelves inventory and unload new products when needed.
* Operate cash registers and close daily revenues.
* Maintain a clean and orderly environment in the store.

**Sales Advisor**

**From 2013 to 2017 (Sadyer company for Real State, Readymade and Constructions of building materials) Saudi Kingdom.**

* Sell ready mix concrete, block, related products, and provide Value Engineering.
* Develop, analyze and maintain market intelligence.
* Network, Build and maintain customer relationships internally and externally.
* Quote prices, credit terms and prepare sales contracts.
* Some selected promotional activities and trade association involvement.
* Track projects from design stage to award of concrete products.
* Prepare and distribute upon request LEED ® project reports.
* Support and backup inside retail block sales.

**Skills**

* **Good interpersonal communication.**
* **Fast learning and can work under time pressure.**
* **Analytical and problem are solving and decision making skills.**
* **Stress management skills and time management skills.**
* **Effective verbal and listening communication skills.**
* **Team player ability to convince and deal with various**

**LANGUAGE SKILLS:**

**Arabic the mother tongue**

**English good (speaking – writing)**

**TRAINING COURSES:**

* **English Course**
* **Marketing Course**
* **Leadership Course**
* **Strategic Planning Course**
* **Thinking Skills Course**
* **Problem Solving Course**

**COMPUTER SKILLS:**

* **Including the ability of understanding of EXCEL, WORD, Fair keyboarding skills, very good internet user.**

**HOBBIES:**

Fashion – cars – music – internet (**Estimator incidents**)

**EDUCATIONAL BACKGROUND:**

2005 – 2009 **BSC of commerce** – Business Administration & accounting – ZAGAZIG University – EGYPT.

2002 – 2005 **secondary Education** – ZAGAZIG School – EGYPT.

**PERSONAL DATA:**

**EXPIRY DATE**:  **JAN- 15 – 2020**

**NATIONALITY: EGYPTION**

**Place of birth:** **EGYPT**

**Date of birth:** **Oct -3- 1987**

**Marital status:** **single**

**Religion:** **MUSLIM**

**Visa status:** **Visit Visa** Until: **Nov 18 - 2017**

**Current position:** **Sales Advisor**

**Driving license**: I've valid EgyptianDriving license

* **I hereby certify that above statement are true and correct to the best of my knowledge.**