**Ramesh**

**Email:** **ramesh.373341@2freemail.com**

**Career Objectives**

**By means of Hard work, Sincerity and Loyalty bring Laurels to the organization.**

# Work Experience

**Director (Operations) MBS Hospitality Services Pvt Ltd.March 2012- Till Date**

Incharge of day to day operations and implementation of Standards and procedures.

Training of Managers and General Managers for better implementation of the company systems. Marketing for the company and establishing a rapport with the concerned departments in the organization and maintaining a APL to have a consistent product.

(Industrial catering operations)as well as looking to establish the brand.

Launched Premium High Quality Canteen in Punjab and Haryana High Court Chandigarh and launched Catering division with a vision to expand in room division in Kasauli and Shilma .Will be launching Yummy yum Brand in mall road by monsoon.

**In charge Hospitality- Raheja Developers Limited(Director)August 2011-March 2012**

Developing the entire hospitality division for RDL in all their upcoming as well as existing properties in India.

Designed their first Club at the ATLANTIS(440 premium condominiums in Gurgaon)consisting of a Multicusiene 180 cover Restaurant/Bar,with the entire staffing plan and menu.

Also designed the SPA and Beauty saloon for the same.

The entire Club rules were framed and are being followed.

**Culinary Head-Ruby Tuesday/ Manhattan Fish Market Jeddah Kingdom of Saudi Arabia(Feb 2008-Oct 2010)**

Handling day to day operations of a 500 cover restaurant with a party hall for 150 pax(one of the largest Ruby Tuesday in the world) with emphasis on quality food.

Underwent kitchen training in Kuwait for 30 days and successfully completed the training modules.

Responsible for training of staff, cost controls, sales enhancement through means of effective guest interactions and standards set by RTI.

Launched Ruby Tuesday II (320 cover restaurant) successfully and instrumental in setting the Base kitchen(Commissary) for supplying all the prep items to Five outlets (restaurants) as per the new specifications set by RTI And MFM Malaysia.

Launched RT III/MFM II in September and successfully implemented all standards and procedures for the kitchen and BOH.

 **Manager Sales and Marketing- 32nd Milestone(Aug 2005-Jan2008)**

 Effectively ensuring Sales targets through generating regular business from Corporate , Travel Agents & Event Companies. Responsibilities included Streamlining operations in sync with Customers needs and demands, Attracting Customers by providing a balanced proposition between prices and service platforms, Preparing the Sales Budget and Business Plan for attaining the same (Promoted to the current position for Sales enhancement).

* **Manager Food & Beverage, 32nd Milestone**

 Responsible for four outlets(Indian fine dine 80 covers),Room Service(46 Rooms),Home Delivery and Café Roadhouse The 24 Hrs coffee shop. Made budgets for the respective outlets and made business plans for attaining the same. The job also included costs controls and ensuring the costs were under permissible limits. Responsibilities also included the main aim **“ Attainment of Customer Delight ”** and ensuring repeat customers. Planned and organized various food festivals . Ensuring that each outlet is profit making. Responsible for training of staff by using on the job modules and role plays.

* **Restaurant manager, Ruby Tuesday: (Feb,2002 – July 05)**

Responsible for the entire restaurant, BOH & FOH. Setting Standards, Following Systems , Procedures & Controls as per RTI . Launched Ruby Tuesday Saket .Recorded the highest sale of Rs 1,87,500 (on a week day).Was the first RTI to do an average sale of Rs 100000 per day in the month of July 2002. Re-launched RT-CP and laid down systems and procedures following RTI standards.

Launched RT Noida on 1st October and set up standards for proper systems and procedures and smooth functioning of the outlet.

Deputed to RT-Gurgaon for sales enhancement and implementation of RTI Specs and Standards.

* **Astt Manager F&B:(H.O.D) The Park, Vishakapatnam: (June,1999– Dec,2001)**

Responsible for the entire F&B operations in all outlets.( 68 cover Coffee shop The Light House, 50 covers Fine Dine South Indian Speciality Restaurant ‘Bamboo Bay’, Some Place Else Bar, Room Service, Banquets). Planned and Organized various Food Festivals.(Mexican food Festival was a major success) Made Budgets for the all the F & B outlets and assigned Daily Sales targets. Staffing, Planning & Organizing Skills were exposed and conquered.

* **Astt. Manager F&B : 32nd Milestone Gurgaon: (June,1997 – May,1999)**

Re-launched the Coffee Shop Café Roadhouse. Managed The Caravan Serai(80 covers Fine Dine Indian Specialty Restaurant), The House of Bamboo(48 cover Fine Dine Chinese Specialty Restaurant), Room Service & The Club 32 ( Bar). Have been instrumental in organizing various Food Festivals. Was Manager In-charge for the **World’s Longest Dance Party** at the **Fireball (Asia’s second largest Discotheque) as per the Guinees Book of World Records.**

**Industrial Training:**

**Maurya Sheraton Hotel & Towers**, 1996. Got **Certificate of Excellence** in F & B Service and a **Letter of Appreciation** for work in **Auto Expo, 1996**

 **Date of Birth.** August 1st, 1974

**Educational Qualification**

**Bachelor in Hotel Management** from Indore Professional Studies Academy,

**Devi Ahilya Bai University, 1997**

**Strengths**

Energetic and Active Team Player

Positive Outlook

Intellectual Flexibility

High Social Sensitivity

**Extracurricular Activities:**

Represented School in Inter-school football tournament.

Nominated as School Head Boy in Class 10th.

Selected for Jhansi District Cricket team in the under 18 category.

Active participant in debates and dramatics during school days.

Adjudged as BEST ATHLETE in Class 12th.

Was President of HM in the Final year.

Member of football team for University.

**Hobbies**

**Sports, Music, Sailing.**

**Ramesh**