**Resume**

***Abdul***

***Abdul.373433@2freemail.com***

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|  |  |
| --- | --- |
| *Mobile* |  |
| *Email* |  |

***Objective :***

 To achieve a responsible position in a dynamic organization which would enable me to utilize all my capabilities and experience by offering a challenging and satisfying career with congenial working environment and opportunities for learning and growthof my Career, as well as Organization’s Success.

***Academic Details :***

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| ***QUALIFICATION*** | ***INSTITUTION*** |
| ***S.S.L.C*** | ***Crescent Higher Secondary School*** |

***Experience :***

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| ***COMPANY*** | ***DESIGNATION*** | ***PERIOD*** |
| ***Ali Spare Parts – Abudhabi(Mussafah)*** | ***Sales Executive*** | ***1992 - 1995*** |
| ***SAMIR ODEH & SONS TRADING - Sharjah (UAE)*** | ***Sales Executive*** | ***2000-2005******2007-2017*** |

***Additional Skills :***

***Knowledge Sales in European Truck Spare parts (Mercedes, Volvo, Scania, MAN, DAF, Iveco, Renault)***

 ***Brands : Mahle,KS,Goetze / Dt,Trucktec,Febi / Euroricambi,Cei,Temac,Eurotrading& others.***

 ***Sales in Automotive &Industrial Bearings, V-Belts , Pulleys.***

 ***Brands: FAG,INA,Timken,Fersa,FYH,Asahi& Japan Brands.***

 ***Technical & Mechanical knowledge.***

 ***Spare Parts marketing price value.***

 ***Spare Parts sales, Inquiry & Purchase.***

 ***Maintaining Purchase Orders & Deliveries.***

 ***Handling Office Documentations.***

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| ***IT Proficiencies*** | *Os Installations ,Internet & Email* *Microsoft Office (Proficient) (Ms Word- Ms Excel - Ms Power Point- MS Outlook)* |
| ***Languages*** | *Speak :* | *English, Tamil, Malayalam, Hindi.* |
| *Write:* | *English & Tamil.* |
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| ***Personal Skills*** | *Excellent Communication skills* |
| *Punctual and Adaptable to all environments* |
| *Dedicated to work and hard working**Excellent Communication & Interpersonal Skills**Determined to learn new set of knowledge and skills**Self Motivated* |
| *Fast Learner with Multi Tasking skills and easily mingle with groups* |
|  | *Willing to shoulder responsibilities and initiative**Excellent Ability in Analyzing & Solving Problem* |

***Personal Details :***

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| *Name*  | Shajahan |
| *Date of Birth* | *14.03.1965.* |
| *Gender* | *Male* |
| *Marital Status* | *Married* |
| *Nationality* | *Indian* |
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***Declaration :***

*I hereby assure that the firm can realize creativity, drive and ability in me by which I can make a best impression in the organization and by the same way all the above mentioned details are true to the best of my knowledge.*