**Resume**

***Abdul***

[***Abdul.373433@2freemail.com***](mailto:Abdul.373433@2freemail.com)

*.*

|  |  |
| --- | --- |
| *Mobile* |  |
| *Email* |  |

***Objective :***

To achieve a responsible position in a dynamic organization which would enable me to utilize all my capabilities and experience by offering a challenging and satisfying career with congenial working environment and opportunities for learning and growthof my Career, as well as Organization’s Success.

***Academic Details :***

|  |  |
| --- | --- |
| ***QUALIFICATION*** | ***INSTITUTION*** |
| ***S.S.L.C*** | ***Crescent Higher Secondary School*** |

***Experience :***

|  |  |  |
| --- | --- | --- |
| ***COMPANY*** | ***DESIGNATION*** | ***PERIOD*** |
| ***Ali Spare Parts – Abudhabi(Mussafah)*** | ***Sales Executive*** | ***1992 - 1995*** |
| ***SAMIR ODEH & SONS TRADING - Sharjah (UAE)*** | ***Sales Executive*** | ***2000-2005***  ***2007-2017*** |

***Additional Skills :***

***Knowledge Sales in European Truck Spare parts (Mercedes, Volvo, Scania, MAN, DAF, Iveco, Renault)***

***Brands : Mahle,KS,Goetze / Dt,Trucktec,Febi / Euroricambi,Cei,Temac,Eurotrading& others.***

***Sales in Automotive &Industrial Bearings, V-Belts , Pulleys.***

***Brands: FAG,INA,Timken,Fersa,FYH,Asahi& Japan Brands.***

***Technical & Mechanical knowledge.***

***Spare Parts marketing price value.***

***Spare Parts sales, Inquiry & Purchase.***

***Maintaining Purchase Orders & Deliveries.***

***Handling Office Documentations.***

|  |  |  |
| --- | --- | --- |
| ***IT Proficiencies*** | *Os Installations ,Internet & Email*  *Microsoft Office (Proficient) (Ms Word- Ms Excel - Ms Power Point- MS Outlook)* | |
| ***Languages*** | *Speak :* | *English, Tamil, Malayalam, Hindi.* |
| *Write:* | *English & Tamil.* |
|  |  |
| ***Personal Skills*** | *Excellent Communication skills* | |
| *Punctual and Adaptable to all environments* | |
| *Dedicated to work and hard working*  *Excellent Communication & Interpersonal Skills*  *Determined to learn new set of knowledge and skills*  *Self Motivated* | |
| *Fast Learner with Multi Tasking skills and easily mingle with groups* | |
|  | *Willing to shoulder responsibilities and initiative*  *Excellent Ability in Analyzing & Solving Problem* | |

***Personal Details :***

|  |  |
| --- | --- |
| *Name* | Shajahan |
| *Date of Birth* | *14.03.1965.* |
| *Gender* | *Male* |
| *Marital Status* | *Married* |
| *Nationality* | *Indian* |
|  |  |
|  |  |
|  |  |
|  |  |

***Declaration :***

*I hereby assure that the firm can realize creativity, drive and ability in me by which I can make a best impression in the organization and by the same way all the above mentioned details are true to the best of my knowledge.*