**Akhil** 32, Male

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**ACADEMIC BACKGROUND**

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| **Years of Study**  | **Degree**  | **Institute/University**  |
| 2005-2010  | Chartered Accountant (ACA)  | Institute of Chartered Accountants of India (ICAI)  |
| 2005-2009  | Company Secretary (Final)  | Institute of Company Secretaries of India (ICSI)  |
| 2005-2008  | Bachelors of Commerce  | St. Joseph College of Commerce (Autonomous)  |
| 2004-2005  | Pre-University (XII)  | Vijaya Pre-University College  |
| 2003  | AISSE (X)  | The Oxford Senior Secondary School (C.B.S.E)  |

**WORK EXPERIENCE**

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| **DXC Technologies (Formerly Hewlett Packard Enterprises) Nov 2016- Till Date**  |
| Designation: Business Finance Lead Responsibilities: * Responsible for Revenue & Cost forecast for the year to the top management for India Delivery center
* Responsible for monthly closure of books i.e. Invoicing, cost provisioning, unbilled, book closure  Responsible for allocation of budgets and optimizing cost to meet the budget allocated  Responsible for MIS reporting on monthly and quarterly basis.
* Responsible for managing accounts payable.
* Responsible for co-ordination with internal and statutory auditors for closing of samples.  Responsible for rate card setting and customer negotiation.

**Key Achievements** * Ensured 99% accuracy in revenue and cost forecast
* Revamped the entire procurement process for India center
* Designed new internal template for forecast and better reporting to the management
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| **Wipro Limited Oct 2010 – Oct 2016**  |
| **Designation : Business Finance Manager (BFM)** Period : July 2013 to Oct 2016 (3.5 years) Responsibilities : a) **Business Finance Manager – BFSI Vertical** Worked as Vertical Finance Head at Wipro with revenue of ~271 Mn USD. As part of this role following were key responsibilities :- * Revenue Closure: - Revenue recognition and book closure for both fixed price and Time and Material contracts.
* Pricing :- Commercial pricing, Deal negotiation and rate card setting for the customer
* Margin Improvement :- Cost optimization, managing Cost of Delivery and accountable for improving the operating margin
* Forecast :- Providing revenue estimation/guidance and supporting the business to achieve revenue and margin targets
* Managing DSO :- Follow up with customer for collection and managing healthy DSO and improve cash flow for the vertical
* MIS :- Preparation of MIS on monthly and quarterly basis
* Co-ordination with internal and external auditors for closure of Audit samples.

**Key Achievements:-** * Reduced DSO for the account by 12 days
* Improvement of margin by 4% by optimization of cost
* Was awarded the best commercial manager in the year 2016 from CFO

 b) **Business Finance Manager – Wipro Promax Analytics Solutions** Finance Head of Wipro Promax Analytics Solutions (WPAS) which is 100% subsidiary of Wipro Ltd based out of Australia  |

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|  Responsible for end to end financial transactions which includes book closure, forecasting, invoicing. * Pricing and customer deal negotiations.
* Cash management & Cash flow projections.
* Co-ordination with external consultants and Australian Govt authorities
* Controllership activities (Impairment testing, Entity valuation)
* Accounts receivables management
* Cost control and optimization
* MIS reporting **Key Achievements**
* Implementation of Order to Cash process for WPAS
* Automation of revenue recognition process
* Co-ordination with govt authorities to claim EMDG grant amounting to $ 500K annually

 **Designation : Assistant Manager Internal Audit** Period : Oct 2010 – June 2013 (2.5 years) Responsibilities * Responsible for providing assurance to the Audit committee on the overall governance of functioning of the Organization
* Responsible to ensure compliance w.r.t internal processes, policy and guidelines
* Conducting operation review to understand the internal process to identify the gaps and thereby identify savings

During my tenure as Senior Internal Auditor of Wipro following were key assignment handled :- * **Revenue Audits**: Have covered 3 main verticals BFSI, Retail and Health care services covering 27%, 15% and 10% respectively of total revenue of Wipro Technologies covering Sales incentives, Deal pricing, revenue recognition, accounts receivable, cost and revenue deferral, invoicing/debtors and provisioning.
* **Work Force Management Audit**: Was involved in end to end review of complete supply chain management which includes hiring, training provided to laterals and rookies, up-scaling and cross scaling of employees across technologies, allocation of employees to projects, onsite/offshore rotation policy, bench & rookie management and effectiveness of IS applications.
* **Overseas Operational Cell**: Was part of Audit of Visa regulation covering compliance w,r,t B1, L1, H1B and Green Card) for employees travelling from India to US location.
* **Wipro Onsite Audits**: Have travelled to US under L1B visa to conduct the Audit of Wipro US office and Info-crossing (an acquired entity of Wipro).

**Key Achievements** * Was rated Excellent contribution for 4 consecutive years in Wipro
* Was awarded as **raising star** from CFO for outstanding contribution in internal Audit.
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| **INTERN-SHIP**  |
| **V.S. Ramaswamy &Co. Chartered Accountants Sept 2007 to Sept 2010**  |
| Designation: Article Assistant Responsibilities: * Was responsible for Auditing the financial statements and preparation of Audit report as per CARO.
* Was responsible for conducting Tax Audits under Sec 44AB of Income Tax Act.
* Was responsible for preparation and filing of return of Incomes of various types of assesses like Individuals, Firms, companies etc.,
* Was responsible for preparation of books of Accounts for companies
* Was responsible for registration, preparation & Filing of Sales Tax Return, Service Tax Return.
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