**Akhil** 32, Male

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**ACADEMIC BACKGROUND**

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| **Years of Study** | **Degree** | **Institute/University** |
| 2005-2010 | Chartered Accountant (ACA) | Institute of Chartered Accountants of India (ICAI) |
| 2005-2009 | Company Secretary (Final) | Institute of Company Secretaries of India (ICSI) |
| 2005-2008 | Bachelors of Commerce | St. Joseph College of Commerce (Autonomous) |
| 2004-2005 | Pre-University (XII) | Vijaya Pre-University College |
| 2003 | AISSE (X) | The Oxford Senior Secondary School (C.B.S.E) |

**WORK EXPERIENCE**

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| **DXC Technologies (Formerly Hewlett Packard Enterprises) Nov 2016- Till Date** |
| Designation: Business Finance Lead Responsibilities:   * Responsible for Revenue & Cost forecast for the year to the top management for India Delivery center * Responsible for monthly closure of books i.e. Invoicing, cost provisioning, unbilled, book closure  Responsible for allocation of budgets and optimizing cost to meet the budget allocated  Responsible for MIS reporting on monthly and quarterly basis. * Responsible for managing accounts payable. * Responsible for co-ordination with internal and statutory auditors for closing of samples.  Responsible for rate card setting and customer negotiation.   **Key Achievements**   * Ensured 99% accuracy in revenue and cost forecast * Revamped the entire procurement process for India center * Designed new internal template for forecast and better reporting to the management |

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| **Wipro Limited Oct 2010 – Oct 2016** |
| **Designation : Business Finance Manager (BFM)** Period : July 2013 to Oct 2016 (3.5 years) Responsibilities :  a) **Business Finance Manager – BFSI Vertical**  Worked as Vertical Finance Head at Wipro with revenue of ~271 Mn USD. As part of this role following were key responsibilities :-   * Revenue Closure: - Revenue recognition and book closure for both fixed price and Time and Material contracts. * Pricing :- Commercial pricing, Deal negotiation and rate card setting for the customer * Margin Improvement :- Cost optimization, managing Cost of Delivery and accountable for improving the operating margin * Forecast :- Providing revenue estimation/guidance and supporting the business to achieve revenue and margin targets * Managing DSO :- Follow up with customer for collection and managing healthy DSO and improve cash flow for the vertical * MIS :- Preparation of MIS on monthly and quarterly basis * Co-ordination with internal and external auditors for closure of Audit samples.   **Key Achievements:-**   * Reduced DSO for the account by 12 days * Improvement of margin by 4% by optimization of cost * Was awarded the best commercial manager in the year 2016 from CFO     b) **Business Finance Manager – Wipro Promax Analytics Solutions**  Finance Head of Wipro Promax Analytics Solutions (WPAS) which is 100% subsidiary of Wipro Ltd based out of Australia |

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| Responsible for end to end financial transactions which includes book closure, forecasting, invoicing.   * Pricing and customer deal negotiations. * Cash management & Cash flow projections. * Co-ordination with external consultants and Australian Govt authorities * Controllership activities (Impairment testing, Entity valuation) * Accounts receivables management * Cost control and optimization * MIS reporting **Key Achievements** * Implementation of Order to Cash process for WPAS * Automation of revenue recognition process * Co-ordination with govt authorities to claim EMDG grant amounting to $ 500K annually     **Designation : Assistant Manager Internal Audit**  Period : Oct 2010 – June 2013 (2.5 years) Responsibilities   * Responsible for providing assurance to the Audit committee on the overall governance of functioning of the Organization * Responsible to ensure compliance w.r.t internal processes, policy and guidelines * Conducting operation review to understand the internal process to identify the gaps and thereby identify savings   During my tenure as Senior Internal Auditor of Wipro following were key assignment handled :-   * **Revenue Audits**: Have covered 3 main verticals BFSI, Retail and Health care services covering 27%, 15% and 10% respectively of total revenue of Wipro Technologies covering Sales incentives, Deal pricing, revenue recognition, accounts receivable, cost and revenue deferral, invoicing/debtors and provisioning. * **Work Force Management Audit**: Was involved in end to end review of complete supply chain management which includes hiring, training provided to laterals and rookies, up-scaling and cross scaling of employees across technologies, allocation of employees to projects, onsite/offshore rotation policy, bench & rookie management and effectiveness of IS applications. * **Overseas Operational Cell**: Was part of Audit of Visa regulation covering compliance w,r,t B1, L1, H1B and Green Card) for employees travelling from India to US location. * **Wipro Onsite Audits**: Have travelled to US under L1B visa to conduct the Audit of Wipro US office and Info-crossing (an acquired entity of Wipro).   **Key Achievements**   * Was rated Excellent contribution for 4 consecutive years in Wipro * Was awarded as **raising star** from CFO for outstanding contribution in internal Audit. |
| **INTERN-SHIP** |
| **V.S. Ramaswamy &Co. Chartered Accountants Sept 2007 to Sept 2010** |
| Designation: Article Assistant Responsibilities:   * Was responsible for Auditing the financial statements and preparation of Audit report as per CARO. * Was responsible for conducting Tax Audits under Sec 44AB of Income Tax Act. * Was responsible for preparation and filing of return of Incomes of various types of assesses like Individuals, Firms, companies etc., * Was responsible for preparation of books of Accounts for companies * Was responsible for registration, preparation & Filing of Sales Tax Return, Service Tax Return. |