**EDUCATION**

**CFA Institute 2017-2020**

CFA Level 1 Candidate

**Lahore University of Management Sciences (LUMS) 2013-2017**

BSc (Honors) Management Science; Concentration in Finance

***Relevant Courses:*** Business Analytics; Corporate Finance; Managerial Finance; Financial & Management Accounting; Investments; Islamic Banking & Finance; Islamic Capital Markets; Commercial Banking; Financial Markets & Institutions

**Adamjee Government Science College 2011-2013**

Intermediate in Pre-Engineering

**Hamdard Public School 2009-2011**

Matriculation in Computer Science

**INTERNSHIPS EXPERIENCE**

**State Bank of Pakistan Jul-Aug 2016**

**Intern - Islamic Banking** **Department - Banking**

“Efficiency Analysis of Islamic banks and Conventional banks of Pakistan”

* Conducted a research to compare the efficiency of Islamic Banks and Conventional banks using Ratio Analysis.
* The sample for research included five full-fledged Islamic and five Conventional banks with Islamic windows.
* The findings proved that the latter are more efficient, suggested ways for Islamic Banks to increase efficiency.

**Indus Motors Company Limited Jun-Jul 2016**

**Intern - Marketing Planning Department - Automobile**

“Market Research of Toyota Corolla”

* Conducted qualitative market research by visiting 3S dealerships of Toyota in Karachi to test the acquaintance of sales personnel about the product and to collect customer’s insights and feedback through questionnaires.
* Applied analytics on 53,610 units of Corolla sold from July 2015 to May 2016 to know customer’s preferences.
* Completed documentation for the brand name registration of Revo, the SUV formerly known as Vigo Champ.

**Research & Projects**

* “Decision for Cotcom Sourcing Pvt Ltd” (Assisted firm in taking long-term decision, in which product line to do R&D to maximize profits by building excel model using Excel Add-Ins, Palisade and Monte Carlo Simulation)
* “Feasibility and Financial Reports for Carpet Manufacturing Company” (Built an excel model to cover the feasibility report and projected five years financial statements for a carpet production unit)
* “Valuation of TRG Pakistan Limited” (Projected the firm’s future cash flows based on the economic trends and firm’s performance and valued the share of firm using DCF, Discounted Cash Flows method)
* “Islamic Interbank Money Market” (Proposed a structure, for IBs to borrow or lend money to other banks, based on Murabaha using cotton as a commodity. Identified and suggested ways to mitigate risks in structure)
* “Portfolio of Shares & Oil Futures”(Made a diversified portfolio of three months horizon consisting of shares of different companies listed on Pakistan Stock Exchange and Oil Futures, Long position)

**Software & Skills**

* **Microsoft Excel** (Financial Modelling, Pivot Tables, Data Visualization, Monte Carlo Simulations, VBA, Solver)
* **R-studio, Tableau** (Business Intelligence & Analytics)**; Stata** (Data Analysis); Microsoft **Word** and **PowerPoint**
* **Bloomberg Terminal** (Finance)**; SPSS** (Quantitative Market Research); **Nvivo** (Qualitative Market Research)

**Other Personal Information**

* Nationality: Pakistani
* Marital Status: Single
* Date of Birth: 15-June-1995
* Visa Status: 3 Months Visit Visa (Expires on 30/12/2017)