**RAMIZBEK SAIDOV**



|  |  |
| --- | --- |
| **Date of Birth:** | 16.10.1987 |
| **Marital status:** | Married |
| **Visa status:** | Visit visa |
| **Citizenship:** | Uzbekistan |

**E-mail:**  ramizbek.373991@2freemail.com

**PERSONAL STATEMENT**

An ambitious, creative and highly motivated individual, who has a passion for the retail industry and an uncompromising commitment to quality and outstanding customer service. Having a proven track record of maximizing retail sales by providing an enjoyable shopping experience for customers, and a comprehensive management, planning and support services to all retail staff



**WORKING / TRAINING EXPERIENCE**

**BRAND SPECIALIST/Sales Executive**

**Brand: Lacoste Boutique**

**Tashkent, Uzbekistan. September 2015—August 2017**

**Responsibilities:**

* Oversee day to day shop operations.
* Greet and welcome every customer with warmth and friendly manner and demonstrate excellent customer service
* Approaching each & every customer explain the season trend, inspiration and aftercare tips
* Working with a team to meet the daily and monthly sales target.
* Ensure the highest standards of customer service are well maintained in the shop at all the time.
* Seek to establish a long term relationship with the customer to provide personalized services.

**BRAND SPECIALIST/Sales Executive**

**Brand: SAMO textile**

**Tashkent, Uzbekistan. June 2012—August 2015**

**Responsibilities:**

* Oversee day to day shop operations.
* Welcoming and greeting customers in warmth and friendly manner.
* Working with a team to meet the daily and monthly sales target.
* Ensure the highest standards of customer service are well maintained in the shop at all the time.
* Seek to establish a long term relationship with the customer to provide personalized services.
* Coach, guide, and motivate Team as well as encouraging career development and enabling future growth.



**EDUCATION**

Communicate and work closely with the Retail and the Brand Manager.

* **Bachelor of Arts in English language and literature *at ASP Institute of* *Foreign Languages,*** *Uzbekistan 2005-2009*
* **Diploma of College in Law*,*** *Uzbekistan 2003**–**2005*



**COMPUTER SKILLS**

* Excellent in Microsoft Office, i.e. Microsoft Word, Excel, Outlook, Opera
* Available for flexible scheduling
* Proven ability to listen actively and act quickly

Proficient in responding to the range of shopping types



**LANGUAGE SKILLS**



**Uzbek – native;**



Russian – speak fluently and read/write with high proficiency;



English – speak fluently and read/write with high proficiency;