

**CONTACT DETAILS**

Names: Robinson

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Visa Type: Visit till Dec 31

**EDUCATION**

Bachelors Degree in Management 2013

Higher Institute of Management Douala Cameroon

Higher Nation Diploma in Management 2010-2012

Higher Institute of Management Douala Cameroon

**AWARDS**

Outstanding fellow award June 2013

**COMPUTER SKILLS**

Adobe Illustrator: Basic

Microsoft publisher content management: Intermediate Window, Mac, Google apps, office, HTML, JavaScript: Advanced

**CAREER HISTORY AND EXPERIENCE**

* 2013-2014 Sales associate Sharaf DG QATAR
* 2014-2017 Sales associate at Douala International Seaport

**MAIN RESPONSIBILITIES**

* Ensure high levels of customer satisfaction through excellent sales service
* Assess customers needs and provide assistance and information on product
* Welcome customers to the store**’** and answer their queries
* Follow and achieve department s sales goals on a monthly, quarterly and yearly basis
* Go the extra mile to drive sales

**ARCHIEVEMENTS**

* Developed a new system for generating sales leads which was implemented across the organization and resulted in a 30% improvement in sales performance.
* Evidence of recognition: Seconded by national sales manager to support sales teams in other regions and ensure that their quarterly targets were achieved.
* Increased my territories client base by 30% or £75,000 year-on-year
* I won Sales Person of the Year for two consecutive years having exceeded all quarterly sales targets by an average of 25% over a twenty-four month period.
* Leading by example: Trained and developed a team of five new field sales executives who achieved an average of 120% of their sales targets within their first six months.

**LANGUAGES**

English: Native

FRENCH: Native

DUTCH: Intermediate

ITALIAN: Intermediate

ARABIC: Currently learning

**HOBBIES**

Travels

Football