***Osama***

Sudan

Born. August 14th 1972 Nationality. Sudanese Status.Married Email:[osama.374528@2freemail.com](mailto:osama.374528@2freemail.com)

***Executive Profile***

Oil Services Department Manager, Directorate's core job description, which is basically business and commercially oriented, offering and managing technical services and support, operation, maintenance, training, and consultation to oil companies by virtue of service outsourcing and services providing methods and techniques. Such kind of work nature dynamicity acquired me a professionally robust knowledge in fields of Business Development , Business Analysis and contracts management & administration, beside tremendous skillfulness of negotiations tactics and stratagems with projects and business related parties from different international reputable Oil & Gas companies. As for the last five years i could successfully ran seven major services projects with contract prices more than one million USD each. Now I’m managing simultaneously five service projects for oil companies for total sum of two million USD.

I worked as EPCC projects engineer, and effectively took part in major construction projects covering all project phases (from engineering, inspection till commissioning) with serious and vital responsibilities. Worthy mentioning i was the solely in charge for whole SCADA, Telecom and Fiber Optic Cable installation systems, not only but also administered SCADA & Telecom Systems for two years during the warranty period. These achievements had been the root cause that persuaded my senior and top management to assign me the chores of business process and services outsourcing as just mentioned in the beginning.

Earlier years before been nominated to projects works, i worked as Distributed Control Systems (DCS)

and Computer Networks engineer in pipeline mother pumping station as my Msc & Bsc in Automation & Computer-Integrated Technologies qualified me for the same.

I do speak, read and write three languages fluently, Arabic- mother tongue, English- company language and Russian - University language.

Flexible and able to work with people from different cultures and religions, also can tolerate to work in different location irrespective to weather conditions.

***Career Achievements***

• Conducted good faith negotiations, establishing and maintaining excellent labor relations with employees in several countries. No work stoppages in 15 years.

• Developed firmly touchable skills in workplace conflicts resolution and settlement.

• Hardcore and uncompromising anti-corruptionist. Exerted remarkable efforts in inculcation of anti-corruption culture and discipline.

• Streamlined operations and broadened infrastructure to facilitate growth.

• Hired and trained in-house personnel to perform facilities management functions and reduced annual operating expense.

• Created reporting processes to identify, track, and resolve trouble reports.

• Played a key role in streamlining daily business processes and increasing productivity levels.

• Served as engineering consultant for client projects ranging from utilities to transportation.

• Utilize management skills for the development and negotiation of contracts, cost controls, monitoring of contractual payments, contract accounting procedures, budgets, cost variance reporting, critical analysis and problem resolution.

• Served as liaison with engineering, manufacturing, and service departments to ensure compliance with procedures and timely, accurate distribution of corporate information.

• Employed statistical methods to measure and maintain quality objectively.

• Brainstormed with engineers and vendors to implement a cost effective customer service system.

***Professional Background***

Oil Services & Operations Department Head 2012 to Present *Sudanese Petroleum Pipeline Company Sudan* Heading an Oil Services department, which comprises four sections (Operation & Maintenance Outsourcing, Projects Execution, Business Analysis & Value Engineering and Logistic Support operation). Each section is consisting of four specialized units . Department core scope of work is initiation, administration and management of services projects in oil and gas sector, and engineering services contract management by virtue of Business development and Business analysis..

• Managed to administer four engineering oil and gas services contracts in aspects of operation, maintenance and technical support successfully without any stoppage since 2009 till now, worthy mentioning one them is offshore marine support services.

• Engineering Services outsourcing proposals initiations and presentation

• Managing service contracts for reputable international oil & gas companies for total price exceeding two million dollar

Maintenance Outsourcing Management Section Head 2009 to 2012

*Sudanese Petroleum Pipelines Company Sudan*

Managed maintenance outsourced manpower in maintenance activities,

Business development and Business analysis

Creation of new proposals to suit customer needs

Contracts management

Cost optimization

SCADA Section Head 2006 to 2008

*Sudanese Petroleum Pipelines Company Sudan*

Ensuring oil pipeline SCADA & Telecom system healthiness

SCADA & Telecom QA/QC

SCADA & Telecom reports to higher senior levels as per needed

Preventive & Breakdown maintenance of the system

Technical support and consultation to operation teams of pipeline

Regular monthly patrolling trips along through pipeline to check system components fitness (RTUs. Block Valve

Stations, and Cathodic Protection Locations).

Project Management Team Member 2006 to 2004

*Sudanese Petroleum Pipelines Company Sudan*

Pipeline SCADA & Telecom system conceptual design study

Full engagement, participation and holding responsibilities of the following

Pipeline SCADA & Telecom system Detailed engineering

Pipeline SCADA & Telecom system equipment Factory/Site acceptance tests

Pipeline SCADA & Telecom system installation and fiber optic cable laying for length of 754 km

Pipeline SCADA & Telecom system commissioning

Automation & Distributed Control System Engineer 2004 to 2000

*Sudanese Petroleum Pipelines Company Sudan*

Ensuring Distributed control system of pipeline pumping stations performance healthiness

Day-to-day routine checks

Reporting to immediate seniors as per request

Preventive & Breakdown maintenance and System backup

***Education***

Master of Science, Good 1999

*Odessa State Polytechnic University Ukraine*

Msc in specialty " Automated Control Of Power Plants"

Bachelor of Science, Good 1997

*Odessa State Polytechnic University Ukraine*

Bsc in Specialty " Automation & Computer-Integrated Technologies"

***Affiliations***

• Member Engineer of Sudanese Engineering Counsel, Sudan. Sudanese Engineering Counsel

***Training***

• Project Management 2015

• Electronic Document Management System ,EPPM, Tunisia, 2013 to 2013

• Maintenance Outsourcing & Management, Egypt, 2011 to 2011

• Automation & Control Project Management, UAE, 2010 to 2010

• Digital Fiber Based Telecommunication, COMMTEL Pvt, India, 2005 to 2005. SDH, PDH, NMS. EPABX, HF/VHF

• SCADA System, L&T, India, 2005 to 2005

• Cisco Certified Network, Data Net, Sudan, 2003 to 2003

• Micro Soft Certified System Engineer(MCSE) Aptech, Sudan

• Distributed Control Systems, Eurotherm Del India, Sudan, 2002 to 2002

• Koheler Generator Servicing & Control, Sitt Scandanavia/Kohler Power System, Sudan, 2002 to 2002

• Pumping Equipment, Textron, France, 2001 to 2001

• Asynchronus Motors ,ABB, France, 2001 to 2001

• Electrical Testing Units , Programma, Sweden, 2001 to 2001

• Network Administration On Windows NT Advanced Computer Training Center, Sudan, 2000 to 2000