

**CURRICULUM VITAE**

**JAMEEL**

**E-Mail:** **jameel.374874@2freemail.com**

**Objective:**

**I aspire to pursue a career in an organization that promotes individual responsibility, team work and enhance knowledge, adding value to the task on hand by hard work and commitment and provide accelerated growth in tune organizational growth. I believe that innovation of new ideas and techniques, and its quick implementation that would benefit the organization as well as the society, which would broaden my knowledge and scope for future development. I am able to work on own initiative or as a part of a team and can deal with administrative duties completely.**

**Career Summary**

* **More than 3 Years of experience of financial Sector in UAE .**
* **4 Years of functional experience in Financial Sector in INDIAN market.**
* **Involved in promotional activities in corporate segments.**
* **Proficient in handling difficult requirement and difficult clients**
* **Maintain a friendly and proactive working environment.**

**Functional Skills**

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| **Research** | **Market Research Methodology and Market Intelligence** |
| **Analysis** | **Sales Analysis, Sales Forecasting and Competitor Analysis** |

**Professional Experience**

**WORKED AS**

**Relationship OFFICER**

**DUNIA FINANCE LLC.**

**SHARJAH**

**From OCTOBER 2014 TO July 2017**

**WORKED AS**

**Sales Officer**

**ShriRam Auto Finance**

**Bidar Karnataka**

**India**

**From 2011 to march 2014**

**JOB RESPONSIBILITIES:**

* **Maintaining and developing relationships with existing customers in person and via phone Calls and emails.**
* **Cold calling to arrange meetings with potential customers to prospect for new business.**
* **Gaining a clear understanding of customers' businesses and requirements**
* **Making accurate, rapid cost calculations and providing customers with quotations.**
* **Attending team meeting and sharing best practice with colleagues.**

**WORKED AS :**

**BUSINESS OFFICE**

**GOKUL FINANCE PVT LTD**

**(BIDAR, KARNATAKA, INDIA)**

**From January 2009 - November 2010**

**JOB RESPONSIBILITIES:**

* **Visiting the Assigned Area for regular business**
* **Supporting the channel partners in terms of sales marketing**
* **Visiting corporate companies to Generate business**
* **Cold calling to arrange meetings with potential customers to prospect for new business**
* **Colleting customer Data & maintaining from out source.**

**ACHIEVEMENTS:**

* **Consistently meet all Sales targets assigned for the channel.**
* **Received the award for best sales consultant in Gulbarga & Bidar Motors by RSM.**
* **Received a Prize for achieving the KRA.**

**Education Qualification**

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|  |  |  |  |  |  |  |  |  |  | **Board** |  | **School** |  |  | **Result** |  |
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|  | **Ist to IXth** |  |  | **CBSE** |  | **Gurunanak Public** |  |  |  | **PASS** |  |
|  |  |  |  | **School, Bidar** |  |  |  |
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|  | **Xth** |  |  | **Karnataka** |  |  | **NFHS, Bidar** |  |  | **PASS** |  |
|  |  |  | **Bangalore Board** |  |  |  |  |
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|  | **DIPLOMA** |  |  |  | **Karnataka** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **ELECTRONCS &** |  |  |  |  | **Nittur Polytechnic** |  |  |  |  |  |  |  |
|  |  |  | **Technical Board** |  |  |  |  |  |  | **PASS** |  |  |  |  |
|  | **COMMUNICATON** |  |  |  |  |  | **College, Bidar** |  |  |  |  |  |
|  |  |  | **University** |  |  |  |  |  |
|  | **ENGINEERING** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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|  | **Languages** |  | **Read** |  | **Write** | **Speak** |  |  |
|  | **ENGLSH** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | **HINDI** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Softs Skills** |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
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* **MS Office , Internet, Hardware Networking**

**STRONG ANALYTICAL & PROBLEM SOLVING SKILLS**

* **Willingness to learn in any Business Environment**
* **Quick to adapt new technologies & platforms**
* **Strong Leadership skills Management & people Management Skills**

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| **Personal Details:** |  |  |  |  |
| **Date of birth** | **:** | **22 March ‘1986** |  |
| **Marital status** | **:** | **Married** |  |
| **Religion** | **:** | **Muslim** |  |
| **Nationality** | **:** | **Indian** |  |
| **Visa status** | **: Vist Visa last date 30/december/2017** |  |
| ***Regards*** |  | **DATE** | **:** |
| ***Mohammed Jameel*** |  | **PLACE** | **:** |