CURRICULUM VITAE

Name: Samuel

Email Samuel.375308@2freemail.com

Place and date of birth: Lagos, 3rd September 1981

Marital status: Married

Nationality and state of origin: Nigerian, Kogi State

Local government of origin: Yagba-West L.G.A

Sex: Male

Career Vision.

A dynamic, prosperous, all encompassing and efficient health system.

Career Mision.

Reaching out and bridging the gap to all stakeholders through prompt and effective service delivery.

 Strength

Loyalty and Dedication to set target. Working under pressure with minimal supervision without compromising standard.

 INSTITUTIONS ATTENDED WITH DATES

1. Dept Of Business Administration, University of Ilorin 2009-2015
2. Dept Of Microbiology, University of Ilorin 2003-2007
3. Boys Academy,Lagos 1998/1999

 QUALIFICATIONS WITH DATES

1. Academic Qualifications
2. Master in Health Planning and Management 2015

2. Bachelor Of Science, Microbiology 2007

1. Senior Secondary School Certificate. 1999
2. First school leaving certificate 1992
3. Professional Qualification
4. Telemedicine and E-health Workshop, Kwara Hotel. November, 2014
5. Member, Nigeria Institute of Management 2006

Working Experience :

PROFESSIONAL EXPERIENCE

ELBE PHARMA LTD - Small Business Unity Manager

* Cordinate the sales and collection activities of 10 Sales Canvassers
* Arrange appointments with medical teams, doctors and pharmacists.To come up with effective negotiation and sales strategies
* To conduct account review
* Monitoring all LPO's, supplies and keep records of all transactions
* Managing all accounts in my jurisdictions
* To keep the records of all the contacts.
* To communicate with all customers about existing and new policies of the company

ASSENE-LABOREX LTD(Novartis Division) JULY 2010 - Dec 2016

Contact Customers

Find out the needs of the customers

To handle all prospective and lucrative customers accounts

To develop a good working relationship with all customers

To enhance customers satisfaction and retention

To implement company Sales and Marketing strategies so that sales and market - share targets for assigned products are achieved

LEADCAPITAL LTD (N.Y.S.C) MAY 2008 - JUNE 2009

Credit and Risk Manager - Responsibilities

Relationship Management and Advisory Services

Marketing of Lead capital Products

Making presentations on financial Planning

ST. NICHOLAS HOSPITAL, LAGOS Aug2006 - Feb 2007

Industrial trainee

ADMINISTRATIVE EXPERIENCE

* Administrative Manager, Heart's Of Gold Children Hospice 2008-2009

Computer proficiency

 Microsoft Word, Excel and Power point

EXTRA-CURRICULAR ACTIVITIES

An Humanitarian that loves charity work.Intelligent, ambitious, and focused, while trying to maintain a structured approach towards the realization of goal.