**SAGAR**

**SAGAR.375384@2freemail.com**

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Have 8+ years of experience in Financial Markets. High-potential and motivated Entrepreneur with expertise in FX, Equities and Commodities. Have expertise in Accounts, Risk Management, Financial Planning and Business analysis.

**Operations │Planning and Management │Investment Planner │Risk Management│ Staff Motivation and Training │Negotiations**

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| **Professional Journey** |  | **Fortune Commodities DMCC, Dubai***Associate (Finance and Operations), Aug 2016 – Present* * Maintaining financial reports, ledgers and accounts on daily, monthly and yearly basis.
* Identified investment opportunities, sourced deals, conducted primary due diligence, executed transactions and monitored portfolio to help company achieve successful exits.
* Have knowledge about Structered products such as **LME-MCX, FX Straddle, ADR-GDR, Cocoa, Sugar, Gold and Pair Trading.**
* Have monitored portfolio upto **$5M** across various products, with position and effective trade price of strategy.
* Manage staff, preparing work schedules and assigning specific duties.
* Monitor books of **FX, Equities and Commodities** to ensure that they efficiently and effectively provide needed services while staying within budgetary limits.
* Promoted to **Team Leader** with 4 juniors reporting to me within 1st year.

**Minraj investment, Rajkot, Gujarat***Entrepreneur, Jul 2009 – Jul 2016* * Established and maintained relationships with individual and business customers to provide assistance and solved their problems.
* Handled effectively and accurately **HNI** clients portfolio with growth line of **17-20% growth** line in portfolio value
* Encounter **Risk Management** system to approve, reject, or coordinate the approval or rejection of lines of credit, margin funding.
* Evaluate costs, expenses and other attributes, affecting business profitability.
* Customized the system as per needs and demands of customers to develop business profitability.
* Profit jumped to **400%** in first 2 years of the span.
* Activated **35%** or more dormant clients and diverted them from fixed income to Capital markets.

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| **Academics**  |  | **Gujarat University, Ahmedabad, India***Master of Business Administration, Finance, May 2009* **Gujarat University, Ahmedabad, India***Bachelor of Commerce, Accounts & Commerce, Apr 2007*  |

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| **Activities &****Honors** |  | * Business Analysis
* Time Management
* Tech Savvy
* Analyzer
* Hirer, trainer and motivator
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