**SAGAR**

[**SAGAR.375384@2freemail.com**](mailto:SAGAR.375384@2freemail.com)

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Have 8+ years of experience in Financial Markets. High-potential and motivated Entrepreneur with expertise in FX, Equities and Commodities. Have expertise in Accounts, Risk Management, Financial Planning and Business analysis.

**Operations │Planning and Management │Investment Planner │Risk Management│ Staff Motivation and Training │Negotiations**

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| **Professional Journey** |  | **Fortune Commodities DMCC, Dubai**  *Associate (Finance and Operations), Aug 2016 – Present*   * Maintaining financial reports, ledgers and accounts on daily, monthly and yearly basis. * Identified investment opportunities, sourced deals, conducted primary due diligence, executed transactions and monitored portfolio to help company achieve successful exits. * Have knowledge about Structered products such as **LME-MCX, FX Straddle, ADR-GDR, Cocoa, Sugar, Gold and Pair Trading.** * Have monitored portfolio upto **$5M** across various products, with position and effective trade price of strategy. * Manage staff, preparing work schedules and assigning specific duties. * Monitor books of **FX, Equities and Commodities** to ensure that they efficiently and effectively provide needed services while staying within budgetary limits. * Promoted to **Team Leader** with 4 juniors reporting to me within 1st year.   **Minraj investment, Rajkot, Gujarat**  *Entrepreneur, Jul 2009 – Jul 2016*   * Established and maintained relationships with individual and business customers to provide assistance and solved their problems. * Handled effectively and accurately **HNI** clients portfolio with growth line of **17-20% growth** line in portfolio value * Encounter **Risk Management** system to approve, reject, or coordinate the approval or rejection of lines of credit, margin funding. * Evaluate costs, expenses and other attributes, affecting business profitability. * Customized the system as per needs and demands of customers to develop business profitability. * Profit jumped to **400%** in first 2 years of the span. * Activated **35%** or more dormant clients and diverted them from fixed income to Capital markets. |
| **Academics** |  | **Gujarat University, Ahmedabad, India**  *Master of Business Administration, Finance, May 2009*    **Gujarat University, Ahmedabad, India**  *Bachelor of Commerce, Accounts & Commerce, Apr 2007* |

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| **Activities &**  **Honors** |  | * Business Analysis * Time Management * Tech Savvy * Analyzer * Hirer, trainer and motivator |