**SUKUMAR**

E-Mail: [**SUKUMAR.375704@2freemail.com**](mailto:SUKUMAR.375704@2freemail.com)

**Mobile: Whatsapp +971504753686 / +919979971283**

Gender: Male

Nationality: Indian

Marital Status: Married

Date of Birth: 20 November 1985| Ready to relocate within 3 months

*In quest of Assignments in Procurements & Supply Chain environment that offers a greater challenge and the opportunity to help the company advance efficiently and productively*

**SUMMARY**

* Innovative and versatile strategist offering **10 years of experience** in Electrical and Electronic Manufacturing industry with extensive focus on Procurement, Purchasing, Supply Chain and Vendor development at international level
* Currently allied ABB India Ltd as Senior Engineer –Supply Chain Management, Bangalore, India
* Thorough understanding of Customs, Excise rules & regulations and Global trade activities and international trading
* Deft in analyzing information system needs, evaluating end-user requirements, custom designing solutions and troubleshooting for complex information systems management
* Armed with experience in **International as well as Local purchasing, logistics, import brokerage, international export requirements and clearance with a wide range of supplier networks**
* Verified **ability to reduce procurement costs by standardizing processes, negotiating favorable terms and streamlining supplier channels**
* Recognized Project execution skills with broad understanding of business solutions to improve productivity, mitigate risk, enhance visibility, and meet business strategies
* Well honed with a cross cultural exposure combined with excellent skill of negotiating with suppliers across the globe
* **Proactively worked with multiple cross-functional teams and participated in various operations of Procurements and vendor developments in Purchasing domain**

**CORE COMPETENCIES**

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| --- | --- | --- |
| * Purchasing/ Inventory Control * Project Execution * Vendor Development * Procurement Management * Material Management * Strategic Planning * Inventory Management * Logistics & Supply Chain Management | * Sourcing Operations / Vendor Management * Contract Negotiations * Logistic Operation * Preparing MIS reports * Revenue Growth * New Supplier Identification/ Evaluation | * Warehousing & Distribution * Cost Containment * Supplier Management * Order Management * Team Building & Leadership * Training & Mentoring * Manpower Management * Production Support |

**GLOBAL EXPOSURE**

* Worked 1 Year and 3 Months at M/s Emerson Process Management, Sakura , Japan as Procurement Engineer
* Efficiently interacted with clients, onshore and offshore teams for better execution of projects and to ensure smooth functioning of the projects

**EDUCATION**

* Bachelor of Engineering (Mechatronics Engineering) from Kongu Engg College (Anna University), 2003-2007
* Post Graduate Diploma in Business Administration (Operations Management), Symbiosis CDL, Pune, 2010-2012

**WORK EXPERIENCE**

|  |  |  |
| --- | --- | --- |
| **Organization** | **Designation** | **Duration** |
| ABB India Ltd , Bangalore India, | Senior Engineer –Supply Chain Management | Oct 2014-current |
| Weir Minerals Pvt. Ltd , Bangalore India | Senior Engineer Project Execution | Jun 2012-Sep 2014 |
| Flowserve Controls India Pvt. Ltd, Bangalore | Engineer-Projects ( Global) | Mar 2011-Jun 2012 |
| Emerson Process | Senior Project Engineer & Procurement Engineer | Jul 2007-Mar 2011 |

**KEY DELIVERABLES**

**@ ABB India Ltd, Bangalore**

* Prime responsibilities includes: overall co-ordination of the major procurement activity for Project orders of Reliance Industries, Jamnagar for the supply of Analyzer shelters and CEMS Analyzers
* Key role in identifying and developing vendors in India for localization of parts/components
* Identifying and developing alternate suppliers for existing local supplies
* Coordinating with factory for obtaining forecast and working together with Global category managers for items sourced from global vendors
* Vendor audits for Supplier quality, supplier sustainability development, Supplier performance evaluation etc.,
* Identifying and implementing cost savings/reduction activities in line with the targets
* Expediting vendors for deliveries for Project orders and negotiating for SCM project savings

**Key Highlights**

* Supplier OTD of 95% and above overall; FPY of 98% overall for the supplies received
* Forecasts provided to vendors; Cost Savings reported –YTD values

**@ Weir Minerals Pvt. Ltd, Bangalore India**

* Project Execution from Bid Stage to Delivery for supply of Control valves
* Provided necessary documentation to customer; Assisted Finance for Invoicing & Payments

**Key Highlights**

* Coordinated with cross functional teams for order execution for timely delivery of orders
* Handled various orders ranging from INR 1Mn to 100 Mn for Minerals Industries (Supply of Slurry pumps/Valves)

**@ Flowserve Controls Ltd**

* Project Execution from Bid Stage to Delivery for supply of Control valves
* Provided necessary documentation to customer
* Assisted Finance for Invoicing & Payments

**Key Highlights**

* Maintaining 95% OTD Overall for the Orders Handled; Handled 25 Projects with Order value from $5K to $2.5 Mn
* Handled Projects for leading EPC’s – Petrofac, Daelim, Worley Parsons, Sasol Secunda, Hongyi & Intercompanies of Flowserve

**@ Emerson Process Management**

* Handled 1 order worth $250K ; Assisted in 2 orders in documentation
* Identified and assisted in vendor evaluation , development of 2 suppliers; Supplier Management of 7 Indian Suppliers
* Identified Cost containment projects worth $1 Mn for Emerson, Japan & Assisted in implementation of $425K.
* Handled 25 Suppliers for Emerson ,Sakura from Jul 2007-Apr 2009
* Involved in expediting meetings with Suppliers on periodic basis for supplier performance improvements

**ACADEMIC ACHIEVEMENTS**

* Won Best Co-Curricular student award of Mechatronics Department (2006-07)
* Secured School First in Matric Examination

**LANGUAGES**

* Fluent in English| Native: Telugu, Tamil, Kannada & Hindi

References are *available upon request*