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| STEPHAN  CURRICULUM VITAE  • BCom Acc. (US) • MDP (USB) | 🖂 [Stephan.375747@2freemail.com](mailto:Stephan.375747@2freemail.com) Mobile: Whatsapp +971504753686 / +919979971283 |
| ◼ Executive Summary  Business & Financial Executive  *[Targeting positions such as CEO, MD, COO, FD or similar leadership roles.]*  ***OFFERING*** experience spanning large corporate and more entrepreneurial enterprises – providing business leadership, championing strategy through all aspects of businesses, applying thorough, astute planning and financial practices, keeping things lean, simple.   * 20 Years intense experience in senior management and leadership roles * Currently CEO in a R200m pa retail operation with 50 stores, 350 employees * Strong interest in business restructure, turnaround * Have navigated through major recession, where only 1/350 employees were lost * Graduate of the University of Stellenbosch   ◼ Career History  FD (Financial Director) | CEO (Chief Executive Officer)  Galaxy & Co (www.galaxyjewellers.com) South Africa & Namibia, 1998 - present  ***SPEARHEAD*** the business, reporting to the shareholders. Lead the management team and operations spanning R200m turnover pa, 50 retail outlets/branches and 350 employees.  Notably, was appointed as CEO in 2010 after serving as FD from 1998 – 2010.  **■** *Benefits of this Experience:*   * Head development & execution of company vision, mission and values * Formulate strategy & planning, monitor P&L and performance indicators * Align strategy and vision across all business operations and employees * Lead key business areas – Marketing and Branding, Property, Buying and Finance * Manage financial, accounting, reporting, information systems, bank relationships * Introduce and ensure adherence to Governance and Compliance best practices * Formulate annual budget, work closely with Board, shareholders, all stakeholders * Manage brand identity, support marketing and customer experience interventions   **■** *Notes:*  **Embracing Strategy | Astute Planning | “KILS” Principle**  Developed a reputation for 1) embracing strategy, driving implementation throughout the business (people, products, processes); 2) for thorough and astute planning, with the “7P’s” maxim: *“proper planning and preparation prevent poor performance”*);  3) and for applying the “KILS principle”: *“keep things lean and simple”* with all associated communication, ensuring clarity, unity of purpose on the part of the entire team.  **Economic Downturn | Formulation of Strategy | Turnaround**  Faced economic downturn in South Africa together with R/USD fluctuation, a lack of disposable income and a proliferation of shopping centres in Gauteng. Formulated a plan, secured support of shareholders and the board, of service providers and suppliers. Results include attracting a new investor and having only 1 out of 325 employees leave.  *Continues on page 2…* | ◼ Special Value   * Identifying the way forward * Injecting energy, focus, strategy * Spearheading pursuit of exciting goals * Raising efficiency, improving processes * Getting teams on board, unifying people * Rigorous planning   ◼ Advanced Skills   * Business Leadership * Business Strategy & Planning * Leadership of Exco, Manco * Commercial Operations Management * Profit & Loss Management * Board, Shareholder Interaction * Governance, Compliance * Business Turnaround * Business Improvement * People, Processes, Systems * Performance Management * Financial Management * Business Finance * Financial & Managerial Accounting * Customer Service Excellence * Customer Experience * Marketing, Brand Management   ◼ Commendations  “professional… driven”  “I served on the Board of Galaxy with Mr Olivier between 2011 and 2015… I found him to be professional, driven, ethical and an excellent manager of the Galaxy business…  “his grasp of financial and other operational matters is excellent… Mr Olivier has a phenomenal work ethic that never hesitates to tackle a new prospect… he has qualities that are highly sought after in the finance industry  “He has exceptional technical stills including financial management, the ability to interact with shareholders, large banks and other stakeholders…  “I would unreservedly recommend Mr Olivier for any senior management position… he will undoubtedly be a valuable addition to any organization.”  **-Greg Els, CEO, Praxley Corporate Solutions** |

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| ◼ Career History: Earlier Positions  Financial Director  Model Ranch Meat Centres, 1995 - 1998  Financial Manager  Naspers (Nasionale Pers), 1990 – 1995  Financial Manager  MBB, 1989 – 1990  Accountant  Cullinan Industrial Holdings, 1988 – 1989  Accountant  Kolossus, 1984 - 1987  ◼ Education & Professional Details  MDP (Management Development Programme)  University of Stellenbosch School of Business (USB), 1990  SA Institute of Professional Accountants (SAIPA)  Member  BComm Accounting  University of Stellenbosch (US), 1980 - 1983  ◼ Personal Details  Nationality, Date of Birth  Nationality: South African  DOB: 04 Sept 1961  Resident in: Durbanville, Cape Town | ◼ Personal Success Factors  Understanding People  ***“Getting,” understanding, empathising with people from all walks of life.***  **• Benefits:** ability to guide development of products, services and customer experience; and ability to mobilize teams to win support to achieve ambitious goals.  Strong Core Values  ***Work according to a core of values centred on people, integrity, ethics and trust.***  **• Benefits:** shareholders feel safe, employees feel confident in leadership, direction is clear, suppliers and banks have trust in promises made.  Astute Planning  ***Using foresight, formulating action plans, identifying risks early, injecting urgency.***  **• Benefits:** stumbling blocks avoided, sustainability, profitability, consistent shareholder value delivered.  Communication  ***Creating clarity, building relationships and trust, diplomacy, resolving conflict.***  **• Benefits:** environment of trust, unity, where cooperation and support are central.  [Certificates, references on request.] |