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Karan

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Present Address : Dubai

* **Me & My Objective :**

***More Than 4 Years ‘successful Experience In Sales, Customer Service’ And Support With Recognized Strengths In Problem – Solving And Planning/Implementing Proactive Procedures And Systems To Avoid Problems In The First Place. I believe I am an excellent at handling Multiple tasks at once, have inherit Conflict Resolution Skills, turned out to be a great team Player, self motivated and Adaptive by Nature Towards Learning New Things in Life.***

* **Work Experiences:**
* Worked as an "Sales Executive" with One of India’s Reputed & Reliable Automotive Advising Firm “BCUBE IT SERVICES PVT LTD. , a firm deals in advising their existing & new clients about upcoming Car model, maintenance, mileage, Car workshops , My profile includes to serve and handle clients in order to give , proper knowledge about latest available fleet in Market & comparison between two brands at Udyog Vihar, Gurgaon (India).

**Key Result Areas of Work:**

* Make Call to the customer and provide all the description of their searching car.
* Handling the customer queries and giving correct direction.
* We were having direct tie ups with Car dealers.
* Calls were being made to the customers who have shown interest in purchasing the car.
* After Verifying the basic details and checking the intent of buying the car leads were passed to the respective car dealers.
* Leads were called through LMS (Lead Management System).
* **Work Experiences:**
* Worked as an "Advisor" with A Reliable & Prestigious Venture “SERCO INTERNATIONAL PVT. LTD. , a Reputed Multinational firm deals in multiple International processes and channelize the worldwide client’s business through the Excellent Business expertise, at Cyber City ,DLF City Phase III , Gurgaon (India). My profile includes to handle client queries, and to give them beneficial knowledge about multiple disorders of human body. (“Snoring Disorder” :-It’s Impacts & disadvantages).

**Key Result Areas of Work:**

* APRIA healthcare US Process.
* APRIA is focused on providing top quality services to our patients.
* Our ongoing self-monitoring and evaluation process ensures continual improvement in the homecare experience.
* From order accuracy to helpful customer service, timely delivery, patient education and equipment instruction.
* APIRA is committed to serving with excellence.
* **Work Experiences:**
* Worked as an "Advisor" with A Reliable & Prestigious Venture "FIS GLOBAL BUSINESS SOLUTIONS" PVT. LTD."US Telecom Process 02" a Reputed firm deals in multiple International processes and channelize the worldwide client’s business through the Excellent Business expertise , at Sector 18, on National Highway No. 8 , Gurgaon (India).

**Key Result Areas of Work:**

* Resolved all kinds client enquiries, mails lookup, mail & chats monitoring & reverts to international client queries.
* Handling all kinds of client hassles, queries & complaints, to give them product knowledge.
* Worked in close coordination with a huge team of 180 process members.
* Transforming feedbacks and escalate those to my seniors for quality variation.
* **Academics Qualification:**

**Senior Secondary**

Passed from Hrayana Board of School Education, Haryana, India

**Secondary (Matriculation)**

Passed from Hrayana Board of School Education, Haryana, India

* **Technical Qualification:**

Basic Level Computers Knowledge with MS Office.

* **Personal Profile:**

*Date of Birth : 14th June 1994*

*Gender : Male*

*Marital Status : Single*

*Hobbies : Reading inspirational Bio's, Travelling & Listening Music*

*Permanent Address : Sirsa India*

*Visa Status : Visit Visa*

Place:

Date: (KARAN)