***Arsalan***

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| Personal Profile | DOB: August 26, 1995Languages: Fluent in English and HindiNationality: Pakistan. |
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| Career Objective | Seeking a position in an environment that offers challenges, to enhance my career and that offers me opportunities, which will help me and the company's advancements, efficiently and productively. |
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| Experience | **FEB 2017 – Present *Sales Executive*****DU Emirates Integrated Telecommunications Company, Dubai, U.A.E.*** Listen to customer requirements and present appropriately to make a sale.
* Made 100+ outbound calls per day to prospective customers.
* Maintain and develop relationships with existing customers in person and via telephone calls and emails.
* Challenge any objections with a view to getting the customer to buy
* Negotiate the terms of an agreement and close sales.
* Advise on forthcoming product developments and discuss special promotions
* Built immediate rapport with clients through friendly and engaging attitude.

 **JAN 2016-DEC 2016 *Advertising & Sales Operations* C.N.B.C Television, Karachi Pakistan.*** Experience in Advertising Operations, Sales Operations, Media Planning, Campaign Management.
* Inbound and outbound calls handling.
* Focused on achieving continuous improved business performance and experienced in working with cross functional teams across the globe.
* Excellent reporting product marketing and testing, customer acquisition & engagement programs.
* Excellent communication skills with internal staff and as well as outside reporters etc.

**JAN2015-DEC 2015 *SalesRepresentative andCashier****,* ***Splash*, Ocean Mall, Karachi Pakistan.** * Handling and dealing with day to day customers.
* Excellent in maintaining relationship with customers and staff.
* Expert in solving customer’s problems and handling complaints.
* Handling sales and customer service at the showroom.
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| Education | 2016-2017Government Degree Commerce College,Graduation is inProcess,Karachi Pakistan.2014-2016St. Patrick’s College, Intermediate, Karachi Pakistan.2012-2014St.Paul’s English High School, Matriculation, Karachi Pakistan. |
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| Skills and Achievements | * Successfully completed computer programming Language [C language] fromAptech Computer Education Karachi – Pakistan.
* Excellence over Microsoft Word, Microsoft Excel, PowerPoint, MAC and Research.
* Excellent time Management skills, Goal Oriented, Responsible, Self-Motivated and Ability to work Under Pressure.
* A Team Player, Motivator-Sharp Analytical Abilities, Quick Learner, Ability to Build Relationships, Correspondence skills, Strategic Thinker and Trouble-Shooter.
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| Interests | Travelling, Photography, Cricket, Football, Bodybuilding, Puzzles Crosswords, Car Restoration, Socializing and Event Planning. |
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| Reference | Can be gladly furnished upon request. |