Abdulla

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**CAREER OBJECTIVE**

Seeking for a challenging and a rewarding opportunity in a reputed organization, which recognize my full potential and effectively utilizes with my excellent analytical and technical skill in industry.

**PERSONAL PROFILE**

Self motivated, resilient and results oriented sales professional with business expertise and proven success in both B2B and B2C sales. Confident networker, having established effective relationships with various clients.

**PROFESSIONAL EXPERIENCE**

Company Name: **JUST DIAL LTD**. Chennai - India

Designation: Telemarketing Sales Executive

Job Period: September 2016 – March 2017 (6 months)

Responsibilities: Inititing sales lead in Business-to-Business Sales, Business-to-Consumers Sales; Briefing JUST DIAL products and its benefits through phone calls to B2B and B2C customers; Assisting customers with relevant information; Clearing customer queries and their doubts about JUST DIAL products

Company Name: **TNQ BOOK AND JOURNALS PRIVATE LIMITED**, Chennai - India

Designation: Trainee-Graphics

Job Period: April 2017 – November 2017 (7 months)

Responsibilities: Making creative design for the Customer journals and redrawing the poor quality images.

**ACADEMIC QUALIFICATION**

 **Master of Computer Application - MCA**- Anna University - 2016

 **Bachelor of Computer Application - BCA** - Bharathidasan University – 2013

**SOFTWARE SKILLS**

* MS-Office suites, Adobe tools, HTML, PHP, C, C++, Java.
* Computer Hardware and basic networking

**ACADEMIC INTERNSHIP**

**Implant Training :**

* Java Programming - HCL Software Ltd., - Chennai during
* Android App Development – Equadriga, Trichy
* Laptop Assembling- Lenovo – Pondicherry

**National Level Workshop :**

* + PHP and MY SQL,Visual basic with oracle
	+ Advanced technologies in java using eclipse
	+ Data Mining with weka
	+ Cisco Network Design and Implementation
	+ PYTHON,Big Data
	+ Cloud Infrastructure and services

**Achievements**

* + Captain of my College Handball team
	+ Lead Organizer for cultural programs and workshops in my college
	+ Best Paper award in the National Conference held in my college for the title “Foot Step of Bigdata in Social Networkingand Social Media”.
	+ 5 times qualified for state level handball tournaments

**Hobbies**

* + Hand ball, Drawing,Chess

**PERSONAL DETAILS**

Date Of Birth : 08-May-1993

Languages known : English and Tamil

Nationality : Indian

Current Location : Palm Deira, Dubai

Visa Status : 3 months valid UAE visit visa