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| ***AGRICULTURAL ENGR. SAJJAD*** |

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|  | **Entomologist**  **Mob: C/o 971501685421**  **E-mail:** [**sajjad.376916@2freemail.com**](mailto:sajjad.376916@2freemail.com)  *Career Objectives*  **Seeking a suitable position that would utilize my knowledge and implement the skills of building customer relationship and Services satisfaction for the benefit of the organization.** | C:\Users\aaaa\Downloads\005 copy.jpg |

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|  | ***PROFESSIONAL EXPERIENCE*** A) UAE ***Field Experience.***   * **More than Eight Years’ Experience in Pests Control Sector, Six Years in UAE including.** * **In-depth Knowledge of** **Site inspection, identification of pest & suggesting the control measures.** * **Interfacing with the customer and client representatives for all Pest Management related issues, treatments, and information.** * **Maintaining maps, photographs and records of each site and treatment applied.** * **Evaluating status of Pest Control equipment and facilities.** * **Identify new business opportunities and pass on to the sales team.** * **Educating the clients before and after the treatment about the Safety** * **Preparing and maintaining food processing units and F & B outlets for HACCAP audits.** * **Conduct pest control & hygiene audit inspections & maintain records of inspections and treatments.**   ***Operational & Technical Experience***   * **Scheduling the Basic and Preventive Pest Management treatment for the assigned Field staff.** * **Preparing and submitting a comprehensive cost analysis reports to**   **top management for securing a profitable business volumes.**   * **Improving cost control and maximize labor force allocations in all projects.** * **Investigate complaints from the public and other jurisdictions regarding Pest control and chemical application.** * **Training and monitoring crews' application and handling of chemicals ensuring that safety equipment and protective devices are properly used.** * **Purchasing of pesticides, rodenticides, accessories, machines and safety wear for operators as per the Municipality standards.**  B) PAKISTAN  * **One year experience as Agriculture Officer at Swat Agricultural Extension Department Amankot Swat.** * **Detection of Snake infestation by using TRAINED DOGS in Blue zone Islamabad.** * **Research on Termites Pre and Post control Techniques at NIFA Research Station Peshawar Pakistan. *(Nuclear Institute for Food and Agriculture).*** * **Six Month Research on integrated Control of fruit flies at NIFA.** * **Integrated control of Ticks, Flies & Mosquitoes at Malakand Dairy Farm Agricultural University Peshawar Pakistan.**  C) *PAST ORGANIZATIONS (UAE)*  * ***Boecker Public Health* .Worked as assistant Technical Manager & Quality Control Officer. (Operating in all States of UAE)** * ***Majestic Desert Pests Control* & *Germen Pests Control*. Support Operations, Provided technical assistance, Project and Sales Coordinator. ((Based in Dubai Abu Dhabi & Sharjah).**   **D) *CURRENT ACTIVITIES:***  **Presently working at Safe House Pests Control company as *Pests management specialist, Project & Sales Co-coordinator* in multiple discipline pests control projects such as Hospitals, Residential, Commercial, and industrial buildings.**  ***Key Responsibilities at Current Organization*.**   * **Project & Sales Co-coordinator** * **Operational and Technical Support.** * **Ensuring of on time Delivery & Satisfactory Services for the Client.** * **Quality Control.** * **Project Management.** * **Closing Sales Deals.** * **Provide continuing, up-to-date training to service technicians.**   **E)** ***CORE COMPETENCIES***   * **Great knowledge of Site Inspection, Cost estimation, Quoting, Invoicing, Organizing and finalizing the deal and specification of the contracts for different pests control activities.** * **Resolves administrative problems by coordinating preparation of reports, analyzing data, and identifying solutions.** * **organizing and storing paperwork, documents and computer-based information.** * **Understand the biology, behavior & control of public health insects pest.** * **Identifying Pest Concerns of the client and engaging them for their responsibilities in integrated pest management plan.**   **E) *ACADAMIC QUALIFICATION.***  **BSc(Hons) Agricultural Engineer, Specialized in ENTOMOLOGY**  **F) *COMPUTER SKILL***  **● MS Office ● MS Power Point ● Internet**  **G) *PERSONAL INFORMATIOM***   * **Nationality: Pakistani** * **Gender: Male** * **Marital status: Single** * **Date of Birth 03-01-1985** |  |