**CV**

**Fetouh**

**Sales Executive**

**Current Location:** Dubai,

**Present position:** Sales Executive

**Degree:** Bachelor’s



**Nationality:** Egyptian

**Date of birth:** 23/03/1988

**Height:** 187 cm

**Age:** 29

**Telephone:** C/o 971505891826

**Marital Status:** Single

**Languages Known:** English, Turkish, & Arabic

**Driving license:** yes

**Total years of Experience:** 6 years

**Career:** security systems sales

**Present Salary:** 5k

**Salary Expectation:** 5K or 6K

**LinkedIn**: Mohamed Fetouh

**Visa:** Tourist visa valid until–05/05/2018

**Email**:**fetouh.378093@2freemail.com**

**PERSONAL STATEMENT**

A proactive, customer-focused Sales Assistant with successful sales experience and a positive, confident approach. Well-developed skills in forming trusting relationships with customers as well as quickly reacting to their needs and presenting the most apt products and services. Able to work well both in teams and on own initiative, with a proven record of contributing to process improvements. Resilient and confident, and works well under pressure. Seeking a role within a health and beauty company in which to use acquired skills and interests

**CAREER OBJECTIVE**

I am seeking an opportunity in a company where I can use my experience and education to help the company meet and surpass its goals.

**KEY ACHIEVEMENTS**

* **Company:** Achieved 2nd best Sales Associate in the first month at the company
* **Company:** Won top seller prize for two consecutive months, achieving 155% and 203% ofmonthly targets
* **Company:** Recognized as top assistant for customer experience in the month of MarchAchieved area sales in one year of $2.2 m

**Skills and abilities**

* Can create and offer quotations to customers
* Ability of internet marketing, direct marketing to the client
* Ability to preview projects before and calculate the total cost of the project
* Ability to evaluate tasks and propose improvements.
* Experience closing deals with large projects on a consistent basis.
* Ability to prioritize workload; work effectively under pressure and tight deadlines.
* Ability to present, discuss and propose a high level.
* Superior time management skills and strong attention to details

**EMPLOYMENT HISTORY**

01/2013 – 3/2014

**Company Arab Security Retail Sales Assistant**

* Takes a supervisory role on a day-to-day basis, in a fast-paced retail environment
* Achieves personal sales targets in line with KPI objectives
* Supports Store Manager with recruitment and providing on-the-job training
* Creates a welcoming environment and provides excellent customer service including learning about products

03/2014 – 12/2015

**Company F.T.G Sales Assistant**

* Ordered and managed Branches of F.T.G Security Company
	+ Served and assisted customers on checkouts
	+ Answered the phone and helped with queries/complaints, remaining professional at all times
	+ Helped train new members of staff
	+ Worked on tasting Branches

01/2016 – 11/2017

**Company – Alfa Electronics -** **for Q systems**

Provide detailed summary of the role’s key responsibilities and accountabilities. Do not go for the longest list, be concise and to the point. Try not to include the obvious i.e. – to meet sales targets.

* Develop and execute sales strategies
* Maintain and strengthen a large portfolio of clients
* Coach, mentor and motivate sales team
* Manage sales budgets and set targets

**EDUCATION**

10/2006 – 07/2010

**BTEC: Business administration – commerce | College – English course |Harvest Academy**

**ADDITIONAL SKILLS Software:**

PowerPoint, Word, Excel, and Outlook

**Brands Experience**



**AREAS OF INTERESTS**

Access Control, CCTV, Security systems for banking sector, intercom, IP surveillance systems, Fingerprint , Q systems , Alarm Systems , Metal Detectors , sound systems , Parking Systems , Finger Prints , Fire Alarm

**SOME OTHER INFORMATION :**

I’m qualified for this job because I worked in biggest companies in Kuwait and also I like this career . I Came to UAE for better position .i was reasonable for sales oversees i have customers from all arab countries . I have valid Kuwait Deriving license I can Drive with it and I can change it with UAE license easily just I will pay 2000 AED .