

+971-501685421

**Aman**

PHARMACIST

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**CURRICULUM VITAE**

[Aman.378312@2freemail.com](mailto:Aman.378312@2freemail.com)

To join an organization that gives me an opportunity to showcase my skills and also helps me gain practical exposure in Pharmaceutical and Medicine sector.

Looking for new ideas and trends in medicine supply and sale strategies and exploring the new ways to facilitate the customer and make them more adoptive to upcoming trends.



**CAREER GOAL**

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● Excellent Communication Skills

● Result Oriented

● Team Player

● Innovation in my work

**CORE SKILLS**

● Hard Working Individual

● Target Driven

● Ability to Prioritize

● Excellent Presentation Skills



* **Product Specialist | December 2016- February 2018**

**Eli Lilly Pakistan**

* Responsible for Diabetes portfolio
* Humulin Range ( Conventional Insulin)
* Humalog Range ( Analogue Insulin)
* Strong customer engagement and execution of marketing activities of my brands
* Arranged workshops and speaker training programs by utilizing KOL’s and internal stakeholders
* Cabinet responsibility of managing activities of Medical Educators by aligning with sales team
* Identified and developed many new accounts
* Winner of **Detailing Competition** in internal training
* Got**Lilly Rising Star** award for the year 2017 among SR’s of whole country
* **Medical Sales Officer | July 2016 – December 2016**

**Barrett Hodgson Pvt Ltd**

* Responsible for promoting anti-biotic

**1)**Inoquin(Ciprofloxacin)**2)** Cavalor (Cefaclor)

* Drove assigned territory from 70% achievement to 100% achievement of target
* Successful execution of marketing programs and strong follow-up
* Won **Detailing Competition** in National conference among whole country SR’s
* **Internee Pharmacist (14 Days) 2015**

**CCL Pharmaceuticals | Lahore**

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**WORK**

**EXPEREINCE**



**Aman**

PHARMACIST

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**CURRICULUM VITAE**

* **Internee Pharmacist (28 Days) 2015**

**ShaikhZayed Hospital | Lahore**

* **Internee (14 days) 2014**

**Fazal Din’s Pharma Plus | Lahore**

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● Value Based Selling

**●** Emotional Intelligence

**●** Exceptional Leadership

**●** Situational Leadership

* Trust Building in team

**PROFESSIONAL TRAININGS**

**Pharm D (Doctor of Pharmacy) | 2011-2016**

**The University of Lahore, Pakistan**

**EDUCATION**

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**CURRICULUM VITAE**

**Available upon request**

**REFERENCES**