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| **Wajahat** |  |

Dubai (Burjuman)

Contact # C/o 0505891826

Email Id: [wajahat.378730@2freemail.com](mailto:wajahat.378730@2freemail.com)

**CAREER OBJECTIVES**

* To secure a position that allows me to utilize acquired 4+ years of Sales Experience offering new challenge and career growth.

**WORK EXPERIENCE IN DUBAI**

**NEW SMART LADY&GENTS GARMENTS LLC. Since DEC 2015 – 2017.**

* Generate and qualify deals
* Schedule sales activity
* Develop and maintain a customer database
* Plan and conduct direct marketing activities
* Make sales calls to new and existing clients
* Negotiate with clients
* Maintain sales activity records and prepare sales reports
* Respond to sales inquiries and concerns by phone, electronically or in person
* Ensure customers’ satisfaction and good client relationships up on sales activity
* Perform quality checks on product and service delivery
* Carry out market research and surveys

**WORK EXPERIENCE IN INDIA**

**I had been working as a Sales Executive in STATUS GARMENTS and SHOPPERS STOP LTD., since FEB 2012-DEC 2013 and JAN 2014- JULY 2015 respectively**.

* Job Description include.
* Identify business opportunities and target markets.
* Make initial customer contact through visits or calls.
* Identify each potential customer’s needs.
* Ensure appropriate and timely delivery of service and products.
* Research market trends and products.
* Check quantity and quality of products prior to delivery.
* Record sales information and maintain customers’ records.
* Prepare sales reports by analyzing and summarizing information.
* Review self sales performance with a view to improve it.

**Educational Background**

* B.Com Pursuing from Distance Education (Osmaniya University).
* Board of Intermediate from MS Junior College Shah Ali Banda.
* Broad of Secondary from Afroze high School.

**Technical Background**

* MS Word, Internet Surfing for practical implementation

**Strengths**

* Strong communication skills
* Negotiation and Convincing skills
* Punctual and Hardworking
* Flexible and adaptable
* Problem solving
* Team Player
* Reliable and Dependable

**Personal Details**

* Date of Birth 03-02-1994
* Visa Status visit visa till (10thMay)
* Gender Male
* Nationality Indian
* Marital Status Single
* Language Arabic, English, Hindi, Urdu
* Place of Issue Hyderabad
* Date of Expiry (Passport) 01-Dec-2024

**Aim to be associated with progressive organization that gives me scope to apply my knowledge and skill in areas of development of business application. I tune with latest trends and be a part of the team with dynamically towards the organization and there by gaining satisfaction of the process.**