**CURRICULUM VITAE**



**MR. NIKHIL**

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**CAREER ASPIRATION:**

To work in a Challenging environment, utilizing my knowledge and experience to my best in providing solutions in diverse domains and also where I can improve, upgrade my skills all the time according to the global trends.

**STRENGTHS:**

Fast learner, Hardworking, Self-confident, adaptable to any kind of work atmosphere**,** Dedication & Belief towards work aimed at organizational benefits. Work in well named Organizations and their excellent systems of working atmosphere for my personal development.

**WORK EXPERIENCE:**

**Luminous Power Technologies Pvt Ltd, Nashik**

**Designation : -** Area Manager/Proprietor

**Job Duration : -** From Nov. 2014 to Till Date

**Responsibilities :** -

Handling approx. 250 dealers in entire Nashik District for their sales, services, branding, payouts and commissions with making new channel partners under my region.

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**HDFC LTD, Nashik**

**Designation : -** Relationship Manager

**Job Duration : -** From April 2010 to Sept 2014

**Responsibilities : –**

Handling housing loan department of real estate region such as builders, localities, businessman, architects from exhibitions, PAN India level, walk-ins and personal leads. Also looked into Industrial and commercial loan.

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**Bharti Airtel, Nashik**

**Designation : –** Team Manager

**Job Duration : -** From Jan. 2006 to March. 2010

**Responsibilities : –**

Handling postpaid sales for corporate sector. Managing 3 teams of 5 sales executives under each team leader, right from interviewing, selection, grooming and motivating them to achieve their respective sales targets for the given month.

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**Academia**

* **B.Com** from BYK College of Commerce, Nashik in 2008 with Higher Second Class with special subject in **Public Relations**.
* **HSC** from BYK college of Commerce, Nashik in 2004 in First Class in **Accounting and Auditing**.
* **SSC** from Adarsh Secondary English Medium School, Nashik in 2002 in Second Class

**Computer Proficiency**

* Well verse with MS Office – MS Word, MS Excel, MS PowerPoint, Internet, Etc.

## Extra Activities

* Represented school in State Level Chess Championships.
* Travel 4 different countries and experienced their culture, Food, Lifestyle, religion, etc.

## Hobbies and Interests

Swimming, Traveling, Music

**Personal Details**

**Date of Birth** : 24/11/1984

**Gender**  : Male

**Languages Known** : English, Hindi, Marathi

**Nationality**  : Indian

I hereby declare that the above given information is true to the best of my knowledge.

**Date:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Place:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ **Nikhil**