**Venkatesh**

**C/o 0505891826**

[**Venkatesh.379293@2freemail.com**](mailto:Venkatesh.379293@2freemail.com)



CAREER OBJECTIVE

To be associated with an organization that provides a platform to exhibit my knowledge and skills to achieve mutual growth

**ACADEMIC QUALIFICATION**

## KCT Business School, Coimbatore — *MBA*

### JUNE 2015 - 2017

CGPA: 7.0

## RVS College of Arts and Science,

## Coimbatore — *B.com(Commerce)*

### 2010 - 2013

CGPA: 5.9

University: Bharathiyar University

**PROFESSIONAL EXPERIENCE**

**Jaro Educations - From December ,2016 to February 2018**

* Business Development through deals (B2B and B2C)
* Relationship administration
* Lead age
* Sales introductions
* End to End deals

**Tata Consultancy Services – 2 years (2013-2015)**

* Vast experience in mortgage loans and loss mitigation management.
* Monitored and collected delinquent account data on a daily basis
* Performed borrower financial evaluations.
* Provided assistance to other loss mitigation specialists as needed.
* Ensured appropriate resolutions from problem area identification.
* Evaluated delinquent files in a timely manner to determine borrower options.
* Obtained and assessed loan records title endorsements and loan modifications.
* Planned repayment options in consultation with borrowers and realtors

**PROJECT & INTERNSHIP DETAILS**

* **Internship**

Company : KCT Alumni Relations.

Period : 2015

**Achievements / Co Curricular Activities**

* Successfully conducted Global Alumni Meet 2015
* Best service award from KCT Alumni relations

for handling digital marketing activities

of alumni meet.

**Symposiums/ Conferences/ Paper Presentation**

* Attended workshop on “Product development and Entering new markets”
* Promotional strategies for identified brands.
* Art of Selling.

**Key Skills**

* Good teamwork skills.
* Communication skills and networking ability.
* Adaptability.
* Strong attention to detail.

**Certificate Courses**

* Academic fundamentals of Business analytics.
* International hospitality and health care services marketing.
* International entertainment and sports marketing.

**Personal Details**

DOB - 16 December, 1992

Languages Known - Tamil ,English

Marital Status - Single

Nationality - Indian

**Declaration**

I hereby declare all the information furnished above is true and to the best of my knowledge.

**Venkatesh**

**DATE**

**PLACE VENKATESH RAJA.C**