***CURRICULUM VITAE***



**Sales Consultant (Automobile Industry)**

AJAY

**C /o-Mobile: +971505891826**

**E-mail:** **ajay.379308@2freemail.com**

**Visa Status- Visit Visa**

|  |
| --- |
| ***OBJECTIVE*** |

To be a good part in the growth and development of a professionally managed and growth friendly organization being designated to explore my utmost skills and abilities for the very best of the organization.

|  |
| --- |
| ***SUMMARY***  |

Innovative, high energy experienced, Sales Consultant in the field automobile based products followed by extensive experience of 2 Year and 6 months simulation and challenging career .

Operate Medium to Large scale Automobile showrooms with strong and wide knowledge in Sales & Experience in Stock management of products in the organization.

|  |
| --- |
| ***Title: Renault India Pvt. Ltd.*** ***Role : Sales Consultant***  |

 ***Duration: May 2015 to November2017***

 ***Duties & Responsibilities***

* Finding prospective customers.
* Need analysis of customers.
* Opting the right choice to customers.
* Demonstrating the product.
* Forcing the customer to buy the product.
* Closing the deal.
* Providing better after sales service.
* Maintaining healthy relationship with the existing

Customers.

|  |
| --- |
| **Title: Renault India Pvt. Ltd.** **Role :Back Office Assistant** |

 **Duration: August2015 to October 2016**

 **Duties & Responsibilities**

* Invoice/ Retail of vehicles.
* Keeping data’s and make daily reports and send to head office.
* Handling DMS software and updating, Also DMS reports send to head office.
* Monitoring and controlling stock details of vehicles in showroom and yards. Maintaining the quality of stock vehicles and inform head stock department.
* Records maintaining, updates of new vehicles coming from plant.
* Updated price details and offers are communicated with sales department.
* Taking final account settlement of new delivery vehicles and other documents for customers.
* Checking pending accounts details in showroom and communicate with account section and clear.

***PROFESSIONAL QUALIFICATION***

|  |  |  |
| --- | --- | --- |
| ***Course*** | ***Institute*** | ***Year of Passing*** |
| MBA | Mahatma Gandhi University | 2014 |
| B.Com | Mahatma Gandhi University |  2012 |
| Plus Two | Kerala State Higher Secondary |  2009 |

***STRENGTHS***

* Extreme Dedication Passion Eagerness & versatility
* Key skills in MS EXCEL,WORD,OUTLOOK,POWERPOINT
* Expertise in any windows operating system
* Quick learner & ability to adapt easily
* Good interpersonal & Communication skills

|  |
| --- |
|  ***PERSONAL DETAILS*** |

Date of Birth : 15 August 1990

Sex : Male

Languages known : Read, write and speak English and

 Malayalam

Nationality : Indian

Marital status : Single

|  |
| --- |
| ***DECLARATION*** |

 I do hereby declare that all the details furnished above are true to the best of my knowledge.