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#  Majdi

 **Email Address:** majdi.379312@2freemail.com
 **C/o-Mobile Phone Number:** +971505891826

### Personal Information

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| **Birth Date:** | November 11th, 1981 |
| **Gender:** | Male |
| **Nationality:** | Jordan |
| **Residence Location:** | Dubai , United Arab Emirates |
| **Marital Status:** | Single |
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### Summary:-

### The goal:

### My career and social built on goals set by the personality to achieve in my career on this road to get to the highest degree of professionalism and the constant pursuit of self development beyond the current situation. The target set by the staple - professional -. And put myself to the rules and principles of working to strengthen my means and fixative on the path drawn by myself.

### the rules:

### Continued focus on the main goal.

### Permanent update the main goal as it affects the external variables.

### Refine personal skills and skills acquired on a regular basis.

### Time Management.

### Resource Management.

### Social Case Management.

### Focus on public input and output.

### Principles:

### Knowledge of the target first steps success.

### Treatment things the right way.

### Hard working.

### Do not let weakness.

### Instant constant goal.

### Positive.

### Professional Experience:

### Experience in the countries of the United Arab Emirates and culture.25 years in the United Arab Emirates , And being able to acquire the UAE culture and knowledge of markets, the UAE and the surrounding markets.

### April 2015 – up to date

###  General Manager , Dubai

###  Global Building Market Portal

### The founding of the project from the early stages until its official beginning. management accounting, management and electronic trading sites, administration to human resources, management and engineering software. Department of Foreign Relations. Department of Marketing and sales operations. research and development . The development of plans and strategies. Internal functions and external distribution of tasks. Regulation and censorship. Resolving internal and external crises. Policies and laws. Functionality . Production capacity. Leadership to achieve the goals. first place.

### Jan 2015 – April 2015

###  Sales & Marketing Manager , Dubai

###  Nerva Group Social Media

###  Director of marketing and sales departments. Department of Marketing and sales operations. Find and Planning and Development. External relations . Administration operations and foreign relations. Expand the market area. Reload goals and achievements. The development of future strategies. Raise the level of job performance. Enhance individual skills. Training . The objectives and the plan according to the timetable. Building an integrated business unit. Achieve goals.

### Oct 2014 – Jan 2015

###  Business Consultant , Abu Dhabi

###  Enjazat services

### Business consultant. I find appropriate solutions to business and activities compatible with the domestic and overseas markets and development in performance. Completion of works related government departments. And Strategic Studies. The establishment of new investments and the development of financial constraints and investment solutions and aspects of global conventions. The development of the financial sector and the service. Set time work schedules to achieve the target on time.

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| **Nov 2012 – 2013** | **Director of Operations, Dubai,** **Ofoq Al Majd insurance broker****Management of foreign operations and the development of marketing systems. Open markets to the level of cooperation. Planning, Development and research to raise market performance.** **Set time lines for targets. Develop and units of measure job performance. Develop systematic strategies of time with the future market situation.** |

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| **Feb 2007 - Jan 2008** | **Marketing And Sales Manager, Dubai****KEYAT Building Maintenance Company****Public administration, internal and external. Raising the level of productivity. The development of the functional level. The application of effective policies in human resources management and personnel under the Company's management. Research and development and planning. Crisis in the scientific and professional sophisticated scale. Link to the competitive level.** |
| **July 2006–Jan** **2007** | **Director of Operations, Sharjah****GeoConsult L.L.C.** **Worked in the soil testing laboratory in consultation company located in Sharjah. Foreign Operations Management. Management teams and sites. Field monitoring of performance. The development and evaluation of functional systems. The development of the relationship of individual institution.** |

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| **De2002–June 2006** | **Marketing And Sales Manager, Dubai****Al Wasel Technology and telecoms L.L.C.** **Management and sales organization movement. Follow the movement of the markets. Careful monitoring of technological development. Belonging to the company to give the necessary courses to keep them at the required level regarding the markets requirements. Department of Foreign Relations. The consolidation of cooperation between competitors.** |
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 **Nov2001-Oct2002**

 **Al Abbar glass and aluminum**

 **Director of Foreign Operations, Dubai**

**Emerging processes and organization management departments. Raise the level of production-level standards. Renovation work mechanisms competitive levels. Planning, organization and analysis. Drawing time plans. The development of internal processes. Raise the performance and functionality skill level. Develop performance production and the internal work environment and the external system and standards for the highest competitive level**. **Achieve goals.**

**Ags 2001- oct 2001**

 **Arabian Falcon Holidays**

 **Administrative Acts Adviser, Dubai**

 **Business development and promotion of resorts and tourist areas all over the world, and how to invest in buying and selling and find investment opportunities in the tourism sector.** **The development of the tourism sector and its development in the timeline commensurate with the goals.** **The concentration of the tourism sector as one of the pillars of the economy.** **The development of tourism cooperation with international tourism sectors.**

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| **Aug 2011- Sep 2012** **Director** **and sales & marketing manager , Jordan** **Saudi marketing company** **Internal and external marketing and sales department . Building short and long plans and strategy development . Public relations department . The development of the rules of procedure . The development of job performance . Projects management . Analysis and regulation and oversight . Risk management. Develop performance production and the internal work environment and the external system and standards for the highest competitive level**. **Achieve goals.**    |

**Experience of administration, planning, organization and control:**

* **Administrative experience. Facility management and organization. Internal management and external. Managing people and relationships among them.**
* **Planning expertise. Action plans and strategies of time consistent with the case and market variables. In strategies that will give a clear picture of the future market situation.**
* **Regulatory expertise. The organization of the institution and the individuals and how the tasks and the development of standards for different distribution systems.**
* **Control expertise. Work systems and standards that define the level of job performance to give the highest level indicator capabilities and expertise of members of the institution. With back to the institution needed to develop plans and development operations based.**

**Education**

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| **June, 2011:**  | **College University Medium** **of Granada** **Irbid – Jordan** **Higher** **Diploma, Management of Information Systems**  |

**C++ programming language**

### Web design- HTML

### Skills:

### Capacity planning, development and regulation. In the business of marketing and human resources

### Communication skills and interaction in the work environment of internal and external

### Teamwork skills and work within a team

### Team leadership skills

### Public speaking skills

### Forecasting skills according to established criteria and specific

### Drafting skills ideas into material that can be studied

**Personal skills:**

* **Speed ​​of learning**
* **Work hard**
* **Love personal development**
* **Permanent Planning for the future**
* **Desire for achievement and achieve goals**
* **Creator**
* **Innovation**
* **Negotiation**

### Languages

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| * **Arabic**
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| * **English**
* **Urdu**
* **French Beginner**
* **Turkish beginner**
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### Base Success And Substrates Achieve The Goals I Have:

### Available resources.

### Timeline performance.

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**the letter:**

 **Possessed the ability to set goals and achieve high skills possessed and continuous training, which enabled me to own a power keys in the worlds of administration, marketing and sales, development and analysis, planning, organization and human resources, that I can out and proudly enter any competition and achieve Whatever goals have been difficult, has also developed a career for myself, I spent them successfully.
More than difficult challenges to enlarge my goals.
My work depends on two bases:**

 **• available resources and not spending.
• Perform a time line.**

 **Performance schedule time plan according to the decree, the goals put forward in a maximum period of six months.
Interview show my abilities and goals, and being able to get you to this new challenge and achieve its objectives.**

 **Thank you very much for the good of your reading**

 **Magdi**