**Felizaldy Operations Manager**

Email: [felizaldy.379385@2freemail.com](mailto:felizaldy.379385@2freemail.com)

With UAE Driving License

Methodical and results oriented professional with extensive experience in the oil and gas industry. Recognised as an excellent team player and someone who is committed to supporting the overall business objectives of safety, quality, delivery, cost and growth.Wishing to develop into a management position within a dynamic, high growth organisation that welcomes fresh ideas, initiative and dedication, whilst demanding excellence in consistently meeting business objectives.Experienced in running operation in one business unit who is used to working with robustbusiness management systems and procedure, and developing and implementing same.Have established excellent support to the client on their operations requirement over the years.

**Areas of Expertise include:**

⏺Relationship Building

⏺Maintenance/Quality System⏺Field Operation

⏺Business Operations

⏺QHSE Guidelines & Procedures ⏺Drilling & Oilfield Service

⏺Quality Client Services

⏺Client’s Technical Support ⏺Tender Initial Review

**Professional Experience**

**WORKSTRINGS INTERNATIONAL** (A Superior Energy Company) ⏺ Abu Dhabi, UAE ⏺ December 2017 - Present

**OPERATIONS MANANGER**

Manage and develop daily business operations whilst ensuring the health & safety of company employees and the protection of the environment in which the company operates. Build relationships with potential clients for Tubular Rentals working closely with the Regional Manager Middle East. Seek out and propose complimentary products and technologies capable of enhancing business performance and creating a sustainable competitive edge. Place very high priority on quality control, developing systems and processes that will ensure the appearance, integrity and fitness for purpose of every piece of equipment that is delivered by the Company. Establish and maintain good, productive relationships with customers, suppliers and industry peers in order to benchmark company performance and keep abreast of emerging trends and changing requirements within the international oil and gas industry. Provide timely input to the annual budgeting process, gathering relevant market information, activity forecasts and cost data as required.Adhere to Company procedures and policies on equipment maintenance, presentation, certification and quality systems. Prepare and issue quotations, ensuring strict adherence to our guidelines and commercial terms. Agree with Regional Manager, Middle East Region delivery to clients of equipment at quoted pricing. Develop relationships with ALL of the tubular running service companies in order to maximise revenue. Take responsibility for and resolve all client complaints and issues, in conjunction with the Regional Manager Middle East.

**Key Accomplishments:**

* Increase revenue by providing quality services to the client and addition of new clients.
* Reduce client’s outstanding payment for the MENA Region by regular follow up for client’s payment.
* Reduce monthly operational expense
* Assist in budgeting process for MENA Region.

**WORKSTRINGS INTERNATIONAL** (A Superior Energy Company) ⏺ Abu Dhabi, UAE ⏺ 2015 – November2017

**RENTAL COORDINATOR / OPERATIONS SUPERVISOR**

Maintain strong business relationships with existing customers and further develop relationships with oil and gas drilling contractors and other service companies Prepare and issue quotations, ensuring strict adherence to our guidelines and commercial terms. Manage the logistics of all equipment movements within Middle East region, ensuring that all paperwork is accurately completed and each country import requirements are met..Main focal point for implementing on QHSE for the MENA region.Responsible for pre-quotation analysis to determine if a job is profitable for the company.Technical and commercial analysis for tender opportunities for the company.Gathering market intelligence report for MENA region.Responsible for weekly financial report to be submitted direct to Regional Manager.Responsible for pre-quotation analysis to determine if a job is profitable for the company.Involve on yearly revenue forecasting based on live and future jobs.Responsible for approving invoices for client submission.Providing technical knowledge to the client for the equipment needed in a cost effective manner.

**Key Accomplishments:**

* Increase revenue by providing quality services to the client and addition of new clients.
* Reduce client’s outstanding payment for the MENA Region by regular follow up for client’s payment.
* Reduce monthly operational expense
* Assist in budgeting process for MENA Region.

**ODFJELL WELL SERVICES II LTD.**(A Part of Odfjell Drilling) ⏺Erbil, Kurdistan Iraq⏺2014 – 2015

**WORKSHOP SUPERVISOR / ACTING OPERATIONS SUPERVISOR**

Providing a quality workshop maintenance facility for all internal and external clients’ needs for equipment repair and servicing.Order goods and services for workshop and warehouse.Quote repairs and workshop services.Ensure that all equipment repairs are carried out in a cost effective and safe manner.Responsible for recording all equipment repairs and breakdown’s, and advising the team of any anomalies found, to assist in providing a quality service to our customers.Assist in the provision of technical training on all equipment maintenance to onshore and offshore staff as required.Liaise with clients to ensure we are supplying the correct equipment. Check equipment on-board location to prevent short shipments and or duplicating equipment. Supervise or to be part of offshore operations as and when required

**Key Accomplishments:**

* Increase revenue by providing quality services to the client.
* Build strong relationship with the client as technical support on their operations.
* Provided quality equipment to ensure no NPT on every operation.
* Trained all field and workshop personnel on equipment to provide professional and quality services.

**ODFJELL WELL SERVICES LTD.** (A Part of Odfjell Drilling) ⏺ Abu Dhabi, UAE ⏺ January 2014 – April 2014

**OFFSHORE SERVICE TECHNICIAN**

Ensures full awareness of and compliance with, the requirements of all relevant Company/ customer HSE handbooks, HSE procedures and emergency procedures.Arrive at specified point of departure fully prepared for both on/offshore travel and forthcoming operations before the check-in time as directed by the Operations Coordinator / Sales & Operations Coordinator. Attend all safety talks and safety meetings wherever practical inputting relevant matters as necessary. Start, run and maintain all types of power units. Aid with pre-job equipment function checks, including running up tongs and units.Rig up and operate all types of hydraulic power tong, snub line and torque gauges. Safely operate all types of power tongs from 3½" - 20". Operate stabbing board and control joints of tubing and casing. Communicate with the tong operator and driller. Understand and operate CRTi as per company procedures. Identify and operate all types of handing tools. Identify what type of handing tools should be used for a specific type of tubing or casing

**Key Accomplishments:**

* Build strong relationship with the client as technical support on their operations.
* Provided quality equipment and services to ensure no NPT on every operation.

**ODFJELL WELL SERVICES LTD.**(A Part of Odfjell Drilling)⏺ Abu Dhabi, UAE⏺ December 2012–December 2013

**WORKSHOP SUPERVISOR**

Providing a quality workshop maintenance facility for all internal and external clients’ needs for equipment repair and servicing. Order goods and services for workshop and warehouse. Quote repairs and workshop services. Ensure that all equipment repairs are carried out in a cost effective and safe manner. Responsible for recording all equipment repairs and breakdown’s, and advising the team of any anomalies found, to assist in providing a quality service to our customers. Assist in the provision of technical training on all equipment maintenance to onshore and offshore staff as required. Liaise with clients to ensure we are supplying the correct equipment. Check equipment on-board location to prevent short shipments and or duplicating equipment. Supervise or to be part of offshore operations as and when required

**Key Accomplishments:**

* Build strong relationship with the client as technical support on their operations.
* Provided quality equipment to ensure no NPT on every operation.

**ODFJELL WELL SERVICES LTD.** (A Part of Odfjell Drilling)⏺ Abu Dhabi, UAE ⏺ August 2008 – November 2012

**SR.HYDRAULIC & MAINTENANCE TECHNICIAN**

Performs all maintenance of all handling equipment (Rotary hand slips, manual tongs, safety clamp, single joint elevator, side door elevator, slips and bowl, belt tongs, needed for the offshore job, all YT, HYT, YC , MYC, HYC elevator slip type).Hydraulic Power Tongs with integral back-up as well as Casing Tongs, Air-operated 500 tons Spider and Elevator, Flush Mounted Slips, Fill up tools (VARCO and BLOHM AND VOSH).Power units namely Ford and Deutz Engine.Performs maintenance of CRT casing running tools connected to a top drive that goes inside any casing.Performs hydraulic repair and troubleshooting of hydraulic for all Oilfield Equipment.Operates Hydraulic Power Tong and handling tools equipment on different rigs for a casing job with torque turn Wingrit computers.

**Key Accomplishments:**

* Build strong relationship with the client as technical support on their operations.
* Provided quality equipment to ensure no NPT on every operation.

**Additional Experience:**

**Service Technician** (Feb 2007 – Aug 2008), Caterpillar, Abu Dhabi UAE

**Production Operator / Material Handler** (Sept 2004 – Feb 2007) Continental Temic, Manila Philippines

**Service Technician** (July 2004 – Sept 2004) ISUZU, Manila Philippines

**Service Technician** (Aug 2002 – May 2004) Transcor Motors, Negros Occidental Philippines

**Trainings & Seminars Attended**

Manual Handling – Odfjell Well Services, Abu Dhabi UAE

Risk Assessment – Odfjell Well Services, Abu Dhabi UAE

Assessors Training – Odfjell Well Services, Abu Dhabi UAE

Basic Tenaris –Erbil Iraq

**Educational Background**

College: **Automotive Engineering Technology, August 2002**

Technological University of the Philippines - Visayas

Talisay City, Negros Occ., Philippines

**Personal Data**

Date of Birth:September 8, 1981

Citizenship:Filipino

Marital Status: Married

Visa Status: with UAE Transferable Visa

I hereby certify that all the above information is true and correct.