***SUBHASMITA***

***MARKETING PROFESSIONAL***

Subhasmita.379492@2freemail.com

**PROFESSIONAL PROFILE**

* 3 years of experience in Product Designing with strong skills of Reverse Engineering, Manufacturing Processes and Supply Chain principles of Mechanical Engineering
* Tactfully managed and grew Channel partner relations for Godrej properties. Analyzing regional performance evaluation for sales and identification of potential partner to develop the market
* Developed 93 channel partner for residential sales within a short span of 45 days
* As an intern of sales & marketing division in Godrej Properties, I contributed to the organization generating sales of 2.9Cr.
* Demonstrated experience in creating the Dimensional Drawings, Main Assembly Drawings &Part Drawings. Worked with generation of assembly Bill of Materials
* Strong experience in Product design and assembly verification using CAD / Creo

**CORE COMPETENCIES**

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| --- | --- | --- | --- | --- |
|  |  |  |  |  |
| • | Negotiation | Reverse Engineering software | Ability to work under strict dead line |
| • | Business Development | Digital MarketingPresentation skill |  |
| • | B2B Sales | Public speaking |  |  |
|  |  |  |  |  |

**TECHNICAL PURVIEW**

* CAD –AutoCAD 2012, Pro-E WF 5.0,Creo2.0, Catia v5, Unigraphics NX10
* Reverse Engineering - Geomagic Studio, Geomagic Qualify, Xor
* Computers Fundamentals -MS-Office, SAP, C, C++,SPSS

**PROFESSIONAL EXPERIENCE**

**TYCO FIRE & SECURITY INDIA PVT LTD (now JOHNSON CONTROLS), (1st February 2015-30th May 2016)**

Job Profile – JUNIOR CAD ENGINEER

* Developed complex 3D models and 2D Drawings.
* Expertise in locating details of standard components and incorporated them into product designs.
* Reviewed that the designs are consistent with required specifications, standards and industry practices and communicate with the customer regarding any issue, solving problem.

**NEBULA TECHNOLOGIES (14th August 2013-30th January 2015)**

Job Profile – MECHANICAL DESIGN ENGINEER

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| --- | --- | --- |
| 1. | Project | : Design of bearing and casting |
|  | Client | : ***SKF BEARING*** |
| 2. | Project | : Design of steam turbine thermal plant |
|  | Client | : ***GENERAL ELECTRICALS (GE)*** |
| 3. | Project | : Design of Fixture |
|  | Client | : ***KRANZAI*** |