# pp 18909 aa a.jpgLINNI

# Visa Status: HUSBAND VISA

# Marital Status: MARRIED

# Email: linni.379800@2freemail.com

# Date of Birth: 02-OCT-1992

# Nationality: CAMEROONIAN

## Career Objective:

A highly experienced Sales Associate who is committed to complying with the highest work place standards in terms of attendance, sales,great customer experience, and conduct towards the public. Linni is more than able to respond effectively to sales targets and meeting sales quota preferably over the phone, as well as possible. A qualified sales representative who plays a key role in increasing profitability and sales revenue through excellence in customer service and an informed, consultative approach to selling and client conversion.I have a comprehensive working knowledge of all sales techniques and duties, and physically fit enough to be able to work in any given environment I find myself.

## Academic Details:

* Bachelors In Business Management [2015] with aggregate of 3.65 from University of Buea
* HND: (Higher National Diploma in Management) [2014]
* GCE(General Certificate Of Education) Advanced Level [2012]
* GCE(General Certificate Of Education) Ordinary Level [2010]

## Work Experience:

* Worked as Sales Associate in NOON EXPRESS, UAE from January 2016 to Dec 2017
* Ensure high levels of customer satisfaction through excellent sales service
* Assess customers’ needs and provide assistance and information on product features
* Welcome customers to the store and answer their queries
* Follow and achieve department’s sales goals on a monthly, quarterly and yearly basis
* “Go the extra mile” to drive sales
* Maintain in-stock and presentable condition assigned areas
* Actively seek out customers in store
* Remain knowledgeable on products offered and discuss available options
* Process POS (point of sale) purchases
* Suggest ways to improve sales (e.g. planning marketing activities, changing the store’s design)
* Team up with co-workers to ensure proper customer service
* Build productive trust relationships with customers

## Work Experience:

* Worked as Sales Executivein CAMTEL CAMEROON from April 2014 to June2016
* Conduct market research to identify selling possibilities and evaluate customer needs
* Actively seek out new sales opportunities through cold calling, networking and social media
* Set up meetings with potential clients and listen to their wishes and concerns
* Prepare and deliver appropriate presentations on products/ services
* Create frequent reviews and reports with sales and financial data
* Ensure the availability of stock for sales and demonstrations
* Participate on behalf of the company in exhibitions or conferences
* Negotiate/close deals and handle complaints or objections
* Collaborate with team to achieve better results

## Work Experience:

* Worked as Receptionist/Customer Service in MARIOT INN from Jan 2013 to Jan 2014

## Deal directly with customers either by telephone, electronically or face to face

## Respond promptly to customer inquiries

## Handle and resolve customer complaints

## Obtain and evaluate all relevant information to handle product and service inquiries

## Provide pricing and delivery information

## Perform customer verifications

## Set up new customer accounts

## Process orders, forms, applications and requests

## Organize workflow to meet customer timeframes

## Direct requests and unresolved issues to the designated resource

## Manage customers' accounts

## Keep records of customer interactions and transactions

## Record details of inquiries, comments and complaints

**Field of Interests:**

* Telesales, Teaching Assistant, Kindergarten Teacher, Receptionist, Warehouse Associate, Management, Tele Marketing, sales executive, customer service, Store keeping, Sort Associate, Customer service, Office assistant, Sales Associate.

## Skills:

* French and English, Negotiation, Prospecting Skills, Meeting Sales Goals, Creativity, Sales Planning, Independence, Motivation for Sales, Knowledge of clerical and administrative procedures. Knowledge of consumer service practices and principles.

Good communication skills and professional personal presentation. Should be honest, respectful, and trustworthy.

## Strength &Hobbies:

* Always ready to adapt at every given situation or environment
* Swimming, Football and Dancing

## Reference:

Available upon request

## Declaration:

I hereby declare that every information here is true and accurate.