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| **ROUSHAN**    **E-MAIL** : [roushan.379888@2freemail.com](mailto:roushan.379888@2freemail.com)  Personal Profile:  Date of Birth : 14th JAN, 1995  Gender : Male  Nationality : Indian  Marital Status : Single  **Languages Known:**   * Bengali * English * French * Hindi   **Interests and Hobbies:**   * Playing Games * Interacting New People * Organizing Events   **Extracurricular achievements:**   * I got the best anchoring award in “ESPERENZA MUSICAL EVE” organized by Kerala University in 2012. * I got the appreciation letter for the “**QUICK LEARNER”** from Thomas Cook India Ltd.   **Responsibilities:**   * Team Handling * Motivating Staffs * Achieving Sales Target within deadlines * MIS Management * Sales Report Generation on weekly Basis * B2B Clients Handling * Maintaining Relationships * Old Client Retention * Analyzing Competitors Quotation * Market Research | |  | | --- | | Objective |  * To become a valued asset of the organization and achieve self as well as customer satisfaction through my passion for work. * To achieve the next to impossible by sheer hard work, dedication, and true sense of willingness towards the venture in order to make the organization a venture of profit and repute.  |  | | --- | | ***Academic Qualifications:*** |  |  |  |  |  |  | | --- | --- | --- | --- | --- | | **Sl. No.** | **Examination** | **Board/**  **University** | **Year** | **Aggregate**  **(%)** | | **1.** | **Bachelor’s in Hotel Management** | **Institute of Hotel Management, Kolkata** | **2016** | **71** | | **2.** | **12th** | **S P Y Inter College** | **2012** | **68.4** | | **3.** | **10th** | **The Earth Public School** | **2010** | **79.8** |  |  | | --- | | Technical proficiency: |  * Windows 97/2000/XP/7, * MS Office, * Internet Applications.  |  | | --- | | **Winter Internship:** |   **Stream:** Human Resource Management, Operations & Sales  **Organization:** Taj Bengal Kokata.  **Role:** Intern  **Duration:** 4 Months   |  | | --- | | **Work Experience:** |   **Employer:** Thomas Cook (India) Ltd.  **Department:** Sales & Marketing  Designation: Assistant Manager  Period: I have completed the Two KRA Cycle.  Ratings: Rating “5” out of “6”.  Experience: 2+ Years |

**Declaration:**

I hereby declare that the above-mentioned information is correct to the best of my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**Place:** New Delhi

**Date:** 19.04.2018 (ROUSHAN)