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| **ROUSHAN** **E-MAIL** : roushan.379888@2freemail.com Personal Profile:Date of Birth : 14th JAN, 1995Gender : MaleNationality : IndianMarital Status : Single**Languages Known:*** Bengali
* English
* French
* Hindi

**Interests and Hobbies:*** Playing Games
* Interacting New People
* Organizing Events

**Extracurricular achievements:*** I got the best anchoring award in “ESPERENZA MUSICAL EVE” organized by Kerala University in 2012.
* I got the appreciation letter for the “**QUICK LEARNER”** from Thomas Cook India Ltd.

**Responsibilities:*** Team Handling
* Motivating Staffs
* Achieving Sales Target within deadlines
* MIS Management
* Sales Report Generation on weekly Basis
* B2B Clients Handling
* Maintaining Relationships
* Old Client Retention
* Analyzing Competitors Quotation
* Market Research
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| Objective |

* To become a valued asset of the organization and achieve self as well as customer satisfaction through my passion for work.
* To achieve the next to impossible by sheer hard work, dedication, and true sense of willingness towards the venture in order to make the organization a venture of profit and repute.

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| ***Academic Qualifications:*** |

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| **Sl. No.** | **Examination** | **Board/****University** | **Year** | **Aggregate****(%)** |
| **1.** | **Bachelor’s in Hotel Management** | **Institute of Hotel Management, Kolkata** | **2016** | **71** |
| **2.** | **12th** | **S P Y Inter College** | **2012** | **68.4** |
| **3.** | **10th** | **The Earth Public School** | **2010** | **79.8** |

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| Technical proficiency: |

* Windows 97/2000/XP/7,
* MS Office,
* Internet Applications.

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| **Winter Internship:** |

**Stream:** Human Resource Management, Operations & Sales**Organization:** Taj Bengal Kokata.**Role:** Intern **Duration:** 4 Months

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| **Work Experience:** |

**Employer:** Thomas Cook (India) Ltd.**Department:** Sales & MarketingDesignation: Assistant Manager Period: I have completed the Two KRA Cycle.Ratings: Rating “5” out of “6”.Experience: 2+ Years |

**Declaration:**

I hereby declare that the above-mentioned information is correct to the best of my knowledge and I bear the responsibility for the correctness of the above-mentioned particulars.

**Place:** New Delhi

**Date:** 19.04.2018 (ROUSHAN)