Spyridon



**Email:** [**spyridon.379890@2freemail.com**](mailto:spyridon.379890@2freemail.com)

**Nationality: Greek**

**Military Service: Fulfilled**

**OBJECTIVE**

A leading professional role in a multinational company, where my experience, skills and goals will create a motivated workforce, to accomplish the organizational goals.

## PROFESSIONAL BACKGROUND

**December 2016 to March 2018**

**Revenue Analyst at Revenue Management department of Avis Budget Group, Athens, Greece**

**Responsibilities and skills:**

* Managing optimization process, focusing on distribution, pricing, segment management and demand management.
* Conduct pricing forecast.
* Recommend pricing strategy and pricing tactics.
* Supporting the development and maintenance revenue management process and tools.
* Delivering high quality quantitative analysis to support own recommendations.
* Communication and relationships with key stakeholders in other departments.
* Support communication and reporting for regional board.

**December 2015 to December 2016**

**Customer Care Executive at Avis Budget Group, Athens, Greece**

**Responsibilities and skills:**

* Answer incoming calls for car rentals and leasing.
* Refer unresolved customer grievances or special requests to designated departments for further investigation.
* Managing emails regarding car rentals and leasing with companies partners and agencies.
* Support sales organization in building private prices and promotions based on specific market needs especially in companies and travel agencies.
* Provide information according to company’s policy and procedures.

**June 2013 to October 2013**

**Internship at KAITI TSATSARI accounting office, Athens, Greece**

**Responsibilities and skills:**

* Preparing asset, liability, and capital account entries by compiling and analyzing account information.
* Documenting financial transactions by entering account information.
* Secure financial information by completing data base backups.

## EDUCATION

## 2009-2014 University of Piraeus, Athens, Greece

Bachelor Degree in Financial and Banking Management

* **2003-2009 Moschato High School , Athens, Greece**

High School Diploma

## LANGUAGES

Fluent in English, German, Greek

## SKILLS

Microsoft Office Core Diploma (ECDL), SAP, excellent oral and written communication skills

## SEMINARS-TRAININGS

* Research during my studies in University of Piraeus (1/2/2013 – 1/7/2013) about the influence of green development on a company’s sustainability.
* Seminar: Contemporary Customer service techniques and ways to cope with demanding Customers.
* Seminar: The implementation of mathematics in economy and analysis of financial products.

**HOBBIES**

Cinema, Traveling, Sports

## References available upon request.

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