** MICHAEL**

Seek to work in an environment that will challenge me further; while allowing me to contribute to the continued growth and success of the organization. Obtain a position that will provide me the ability to apply my sales and work experience to a growing industry. Look forward to working with a company that promotes quality products and services, and provides me with the opportunity to meet and exceed assigned sales goals.

Email: [Michael.381342@2freemail.com](mailto:Michael.381342@2freemail.com)

**SKILLS AND ATTRIBUTES**

* With Bachelor’s Degree in Secondary Education Major in Mathematics
* 2 years’ experience in Teaching (Mathematics Teacher )
* 3 years’ experience in Sales Representative and Cashier ( Mobility and Office Automation Section )
* Knowledge in computer applications (Microsoft Word, Excel, PowerPoint) and Internet
* Can work with minimum supervision, team worker, dedicated, conscious on quality oriented job and with clear concept of professionalism**.**

**WORK EXPERIENCE**

**Sales Representative(Mobility and Office Automation Section)**

**MAJID AL FUTTAIM RETAIL GROUP**

**February 2015 to May 2018**

**CARREFOUR HYPERMARKET Dubai, U.A.E**

* Present, promote and sell product/services using solid arguments to existing and prospective customers.
* Achieve agreed upon sales targets and outcomes within schedules.
* Supply management with reports on customer needs, problems, interest, competitive activities, and potential for new product and services
* Resolves customer complaints by investigating the problems, developing solutions, preparing reports, making recommendations to the management.
* Suggest applicable and relevant up sells to help customer walk out to the door with everything they need.
* Sell specific products and services to customer and demonstrate products and show customer how to maximize their features.
* Discuss warranties and replacement parts.
* Remove security devices, clean the item, and place neatly in box.
* Check inventory to ensure product is in stock.

**Mathematics Teacher (Secondary Level)**

**St. Joseph College Quezon City**

**June 2012 to June 2014**

**Center for Positive Futures, Philippines**

* Teaches courses in mathematics to secondary pupils, following the course of study adopted by the Board of Education and appropriate curriculum publications as guidelines in teaching individual course content
* Utilizes an adopted course of study, instructional program guidelines, and other materials in planning and developing lesson plans and teaching outlines.
* Conducts teaching and instructional activities, using educational equipment, materials, books, and other learning aids.
* Maintain student records, including attendance records, immunization records, grades, and transfer information.

**SEMINARS / TRAINING ATTENDED**

|  |  |
| --- | --- |
| * Microsoft Windows 10 Training   World Trade Center  Dubai U.A.E | * Nikon Camera Training   Carrefour Burjuman  Dubai U.A.E |
| * Samsung Appliances Training   Deira City Center  Dubai, U.A.E | * **TP Link Router Training**   **Carrefour Burjuman**  **Dubai U.A.E** |

**EDUCATION**

Bachelor of Secondary Education

Major in mathematics

University of Rizal System

Rodriguez, Rizal Philippines

2008-2012

General Licerio Geronimo Memorial National High School

Rodriguez, Rizal Philippines

2002-2006

Geronimo Elementary School

Rodriguez, Rizal Philippines

1996-2002

**PERSONAL DATA**

Nationality- Filipino /Age- 28 / Birthday: July 27,1989

Height: 5’5 / Civil Status: Single / Language Spoken: English / Tagalog