**Haroon**

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**OBJECTIVE:**

Seeking a long-term career in progressive and dynamic organization to utilize my knowledge and experience in a useful -and productive manner.

**Profile:**

* Good Communication skills with discipline, and hard working.
* Fast learner and dedicated in performing in duties and responsible with outstanding manners.
* Maintaining good merchandise display.
* Maintained the flow of the stocks for outgoing and incoming.
* Serving customer, cash handling responsibilities.
* Changing and checking the prices of each item.
* Keen to learn new skills and willing, to work long hours, as required.
* Takes pride in providing a high level of service

**PROFESSIONALEXPERIENCE:**

**Viva International FZE (Dubai)**

Job Description: Sales executive 2013-2016

* Identify business opportunities and target markets
* Promote different brands mobile given by manager and achieve the sales target
* Make initial customer contact through visits or calls
* Identify each potential customer’s needs
* Build meaningful relationships within the company and outside
* Ensure appropriate and timely delivery of service and products
* Follow up on service and / or product once the delivery has been made
* Arrange meetings with potential clients
* Challenge objections in order to get the customer to buy a product
* Check quantity and quality of mobiles to delivery
* Review self-sales performance with a view to improve it
* Search daily at the market price on the models of mobile phones that request it
* Communicate with customers and taking orders for models required
* Communication with suppliers to take the best deals in the market
* Offers daily available stock in the company with prices
* I always try to give customers the best offers.

**G.R Constructions Pvt. Ltd, Mangalore Karnataka.**

* Position: Safety officer - Safety Department (2012 – 2013)

**Fashion Market, Mangalore Karnataka.**

* Position: Sales

**Educational Qualification**

* SSLC. From Karnataka Secondary Education Board , Bangalore – Karnataka, India
* PUC From Karnataka university education board, Karnataka, India
* Diploma in Fire & Safety from NIFE, Mangalore, Karnataka

**Computer Knowledge**

* M.S Office (Word, Excel, & Power point)

**Personal Details**

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| Date of Birth | : | 14-02-1990 |
| Marital Status | : | Single |
| Nationality | : | Indian |
| Languages Know | : | English, Hindi & Malayalam |