Danilo

Email Address: *danilo.381551@2freemail.com*

Objectives:

 Efficient, Flexible in any work environment and has good Interpersonal Skills, Optimistic, focus on any assigned task given by immediate superior.

 To able to work in one of the Business organization and improve my Knowledge in any field of work and responsibilities so that I can perform the best of my ability for the benefit of the company.

Work Experiences:

Avenue Interiors

Dubai, UAE / Saudi Arabia

March 2014 to August 2016

Sales Associate

Duties and Responsibilities:

* Developing detailed designs and choosing materials.
* Researching and drawing up rough plans
* Creativity and imaginations
* An eye for design, including colour and good 3D Awareness
* An interest in changing trends in design

SACO Hardware Company

Saudi Arabia

March 2011 to January 2014

Sales Representative

Duties and Responsibilities:

* Present, Promote and sell
* Perform cost benefit and needs analysis of existing/potential customers to meet their needs.
* Establish, develop and maintain positive business and customer relationship
* Reach out customer leads through cold calling
* Coordinate sales effort with team members and departments.
* Excellent Selling, communication and negotiation skills.

SAMSUNG Philippines

August 2008 to August 2010

Salesman

Duties and Responsibilities:

* Recommends equipment to meet customer requirements, considering salable features, such as flexibility, cost, capacity and economy of operation.
* Negotiates terms of sales and services with customers.
* Monitoring and Sales/ stocks Inventory.
* Provide customers with Information regarding product features and benefits.

ACE Hardware Philippines

January 2008 to July 2008

Salesman

Duties and Responsibilities:

* Selling and Product Inventory
* Demonstrate features by employing knowledge of gadgets and technology
* Input sales orders in company database and track them through delivery or pick-up processes.
* Arrange order products to be delivered to customer offices and homes.

**MarsmanDrysdale Philippines**

March 2006 to October 2007

**Line Man (Engineering Department)**

Duties and Responsibilities:

* Install and Maintained cables making part of distribution system
* Implementing safety policies ,transporting materials, and laying underground cable.
* Used logic and reason to identify the strengths and weaknesses of alternative solution, conclusion or approaches to problems and worked with to convey information effectively.
* Isolated and analyzed malfunction for defining method of repair.
* Repaired or placed defective equipment and retested equipment to verify completeness of repair.

Educational Attainment:

* Bachelor of Science in Criminology

Personal Information:

Nationality: Filipino

Date of Birth: July 03, 1984

Age: 32

Civil Status: Single

Language: English, Arabic, Tagalog

Height: 5’10

Weight: 80 kls.

I hereby certified that the above information is true and correct to the best of my ability.