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**safnas**

**E-mail:** **safnas.381592@2freemail.com**

**Career Objective**

Obtain a position as a team-player in a people-oriented organization where I can maximize my customer-service experience in a challenging environment to achieve the corporate goals.

**Work Experience**

* Worked as a Business Developement Officer in **BAPUJI SURGICALS (August 2017 to june )**
* Worked as Sales Executive in **KGT COMMUNICATIONS DUBAI (December 2016 to May 2017)**
* Worked as Sales Manager in **Reliance Life Insurance Co Ltd**.

 Calicut, Kerala. (Jun 2013 – Aug 2014)

* Agent Management – Identifying, Recruiting and managing them.
* Ensure and maintain productivity levels of Advisors.
* Hire agents to achieve maximum business.
* Monitor and Review agents Performance.
* Training them with the help of training team.
* Meeting customers on regular basis.
* Worked as a Re-Finance Marketing Officer in **IndusInd Bank**.

(Personal product division) Calicut, Kerala. (May 2010 to Nov 2012)

* Recruitment process
* Co ordinate whole functions of concerned branch
* Motivate employees and doing sales promotional activities
* Check and verified whole documents
* Giving approvals for loan
* Marketing officer for re-Finance.

**Academic Profile**

* **B. Com - Co-operation** (2008 - Calicut university)
* **Plus Two – Co-operation** (2005 - Board of Higher Secondary Education, Kerala State)
* **SSLC** (2003 - Board of Public Examinations, Kerala State).

**Personal Summery**

Age & Date of Birth : 29, 05/02/1988

Sex : Male

Marital Status : married

Religion & Caste : Islam, Mapila

Nationality : Indian

Mother Tongue : Malayalam

Linguistic Proficency : English, Hindi & Malayalam.