**CURRICULUM VITAE**

|  |  |
| --- | --- |
| **Personal Details:** |  |
|  |  |
| Name:Email: | Prakash Prakash.381665@2freemail.com  |
|  |  |
| Date of Birth: | 6th March 1968 |
|  |  |
| Nationality: | Indian |
|  |  |
| Marital Status: | Married |
|  |  |
| Driving License: | Valid UAE Driving License |
|  |  |
| Language: | English, Hindi, Sindhi, Arabic and Irani |
|  |  |
| Extra Curricular Activities: | Badminton, Chess and Music |
|  |  |
| **Education:** | Bachelor of ScienceUniversity of Kanpur (UP) – INDIA |
|  |  |
| **Additional Qualification:** | Computer Literate in MS office 2010 |
|  |  |
| **Career Highlights** | 28 years of Sales and Marketing Experience in Electronics and Computer |
|  |  |
| **Objective:** | To work in a competitive professional fast-moving environment that can provide me with growth potential. |
|  |  |
| **Personal Attributes:** |  |
| * Convincing and firm appearance in representing the interest of the company.
 |
| * Assertive and good judgement.
 |
| * Guiding, motivating and developing subordinates to work together as a team work.
 |
| * Self-motivated and able to work on my own initiative.
 |
| * Ability to learn quickly and adapt to changing environment
 |
| * Building profitable and strategic relationship with companies and customers
 |
| * Hard work and very reliable with positive attitude.
 |
|  |  |
| **Responsibilities:** | * During my full working period
* Getting Orders from the Client
* Making good relations with the Customers
* Developing New Customers
* Introducing new products and getting feedback of the Customers
* Controlling the credits given to the Customers.
 |
|  |  |
| **Work Experience:** |  |
|  |  |
| January 2012 till March 2018 | Bowl and Doily Trading- Dubai UAE.Dealing in Computer AccessoriesWorking as a Sales Executive |
|  |  |
| January 2001 till December 2011 | Nada Al Sharq Trading – Dubai UAE.Dealing in Computer AccessoriesWorked as a Sales Executive |
|  |  |
| June 1996 till December 2000 | Skytech Electronics – Dubai UAE.Dealing TV Games and Electronics Products of household.Worked as a Showroom Incharge |
|  |  |
| June 1993 till May 1996 | Ranek Electronics – Dubai UAE.Dealing in Calculators and Electronics products & Home appliancesWorked as a Senior Sales Executive |
|  |  |
| July 1989 till May 1993 | Joint Ven Trading Co. – Dubai UAE.Dealing in Music Systems, Novelties and House hold products.Worked as a Sales Representative |

----------------------------------------------