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| **CONTACT DETAILS****E-MAIL:****Prannoy.382181@2freemail.com****PERSONAL DETAILS** **NATIONALITY:****Indian****Date of Birth:****27/Jun/1991****LANGUAGES** **English: Fluent****Hindi: Fluent****Arabic: Beginner****IT SKILLS****MS Office (Word, Excel, PowerPoint)** |

**PRANNOY**

**EDUCATION**

**2016-2018 Amity University, Dubai**

* MBA (In progress, expected June 2018)

**2015-2016 MakhanlalChaturvedi National University, India**

* PGDCA (Post Graduate Diploma in Computer Applications)

**2010‐2013 Barkatullah University, India**

* Bachelor of Commerce

**PROFESSIONAL EXPERIENCE**

**IC-REA - Business Development Intern (Logistics Desk)**

* Generating new opportunities by developing relationship with new and existing customers.
* Regularly researched and created new relation building opportunities in order to maintain a solid pipeline and database.
* Propelled revenue by evaluating market and identifying new prospects.

**Coral Business System (Accounts)**

* Follow up and collection of outstanding payments.
* Maintaining Books of Accounts to collect and record data.
* To generate past reports of customer and present it to manager.

**Souq.com (E-Commerce)**

* Assisting warehouse inventory for White Friday sale.
* Assisting in Inbound and Outbound department.
* Managing Inventory and Helped in Sorting, Packing and labelling the SKU.

**Net worth BuildcomPvt. Ltd. (Real estate)**

* Marketing – Cold calls to customers for up-sell services.
* Maintained a friendly manner and calm, positive demeanour when handling complaints.
* Working closely with director to understand Real estate market.
* All-round monitoring of new business development.