

## SABIR

 **Mail Id:** **sabir.382340@2freemail.com**

**OBJECTIVES:-**

**An individual with over 14 years of retail experience working for leading retailers, bring strong front end/ back end store management skills in areas of customer service, sales, display merchandising, specialized product knowledge, in store product demonstrations, inventory management, purchasing, vendor/contractor relations, staff training/management, maintenance, warehousing, quality control, regulatory compliance, and problem resolution,**

### WORK EXPERIENCE:-



**Company : SAMSUNG**

**Duration : April27, 2017 to January30th 2018**

 **Designation : Store Manager**

**Location: Bangalore (India)**

**Job Responsibilities:-**

* Organize all store operations and allocate responsibilities to personnel
* Supervise and guide staff towards maximum performance
* Prepare and control the store’s budget aiming for minimum expenditure and efficiency
* Monitor stock levels and purchases and ensure they stay within budget
* Deal with complaints from customers to maintain the store’s reputation
* Inspect the areas in the store and resolve any issues that might arise
* Plan and oversee in-store promotional events or displays
* Keep abreast of market trends to determine the need for improvements in the store
* Analyse sales and revenue reports and make forecasts
* Ensure the store fulfils all legal health and safety guidelines

**Company : LANDMARK GROUP KSA**



 **Concept : Emax Electronics**

**Duration : July 3, 2010 to February 9th 2017**

 **Designation : Store Manager**

**Location: Saudi Arabia**

**Job Responsibilities:-**

* Develop business strategies to raise our customers’ pool, expand store traffic and optimize profitability
* Meet sales goals by training, motivating, mentoring and providing feedback to sales staff
* Ensure high levels of customers satisfaction through excellent service
* Complete store administration and ensure compliance with policies and procedures
* Maintain outstanding store condition and visual merchandising standards
* Report on buying trends, customer needs, profits etc
* Propose innovative ideas to increase market share
* Conduct personnel performance appraisals to assess training needs and build career paths
* Deal with all issues that arise from staff or customers (complaints, grievances etc)
* Be a shining example of well behaviour and high performance
* Additional store manager duties as needed



**Company:SPICE RETAIL PVT LTD**

**Duration:August 3rd, 2009 to June 30th, 2010**

 **Designation:Assistant ShowroomIn charge**

**Location:Bangalore (Richmond Road)**

**Job Responsibilities:-**

* Coach and support other team members
* Hire and train new employees for the sales floor or other departments (e.g. shipping and receiving)
* Maintain and monitor store inventory
* Ensure that the store is clean, safe and presentable for customers
* Greet and assist customers as necessary when other sales associates are busy
* Conduct regular audits of the store’s physical and practical condition to ensure quality
* Maintain product levels appropriately
* Interact with the public via social media and maintain the store’s online presence
* Process sales when necessary
* Generate and review daily sales report

**OTHER SKILLS AND TALENTS*:-***

* Best in using Microsoft word, Excel, PowerPoint, alsoTeam Handling, stock handling, inventory

Management, Merchandising, English fluency, Arabic intermediate.

**PERSONAL ACHIEVEMENTS*:-***

* 3 Times praised by the management for excellence service.
* customer praised awardee
* Certified in Microsoft excel 2013
* Certified in Microsoft word 2013
* Certified in Intel retail edge.

**EDUCATIONAL BACKGROUND*:-***

 Secondary Level **:** SSLC IN Jame–ul–uloom

 College Level **:** 2nd Year Pre University Old Fort College

 Bachelor Degree **:**  BCOM in Commerce (Dr. CV Raman University)

**PERSONAL INFORMATION**

Date of Birth **:** 23 –08–1987

Place of Birth **:** Bangalore

Sex **:** Male

Civil status **:** Married

Citizenship **:** Indian

Language **:**English, Arabic, Urdu, Hindi,

**Passport Details:-**

 Date of issue **:** 09-Dec-2009

 Place of issue **:** Bangalore

 Date of Expiry **:** 08–Dec-2019

 Visa Status **:** Visit visa

**I hereby declare that the above mention details are true to my knowledge, and if needed above related Documents will be provided.**