** CURRICULUM VITAE**

**FRANKLIN**

**EMAIL:** franklin.382508@2freemail.com

**SALES REPRESENTATIVE**

**PERSONAL DETAILS**

* Gender : Male
* Nationality : Nigerian
* Marital Status : Single
* Date of birth : 02nd Feb,1986
* Visa Status : Long term Visit
* Language : English

**PROFESSIONAL SUMMARY**

Seasoned Sales Associate with a versatile sales background in apparel, wireless technology and multi-level with a marketing Strong communicator adept at making customers feel at ease. Specializes in closing sales and inventory knowledge

**HIGHLIGHTS**

* Friendly personable and approachable
* Strong customer service standards
* Strong math skills
* Excellent time management and organization
* Dedication to communication with coworkers. Customer and supervisor
* Commitment to knowing inventory
* High energy self-starter
* Team player
* Superior attendance. Always on time and dependable

**EDUCATIONAL BACKGROUND**

* Nigerian Institutes of Management : Proficiency in Management Certificate
* Nigerian Institutes of Management : Graduate Certificate in Management
* B.Sc. Industrial Chemistry
* MTN Nigeria : Customer Care Certificate
* O level

**WORK HISTORY**

* **Position: Sales Rep.**

**Place: Nigeria**

**Company: Next Cash & Carry**

**Date Inclusion: 2014-2018**

**Duties & Responsibilities:**

* Identify new prospect, attend sales exhibition, conference and schedule date for visit
* Providing excellent shopping environment to customers and generating maximum business results
* Developing and sustaining friendly relationships with customers
* Work with management on customer service initiatives.
* Keeping store organized and clean and monitoring changing rooms
* Taking cash and credit card payments and entering them in register
* Compile and print reports on overall customer satisfaction.
* **Position: Sales Associate**

**Place: Nigeria**

**Company: Nestle Company Nigeria**

**Date Inclusion: 2012-2014**

**Duties & Responsibilities:**

* Identify new prospect, attend sales exhibition, conference and schedule date for visit
* Providing excellent shopping environment to customers and generating maximum business results
* Developing and sustaining friendly relationships with customers
* Work with management on customer service initiatives.
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