**Saurabh**

Email: saurab.382547@2freemail.com

Objective:

SeekingOpportunity in a progressive organization that provides ample opportunities to develop and use my skills for growth in the Sales and Marketing vertical.

skills:

Sales,Communication,Team Work, Problem Solving Ability, Self-motivated,Creativity.

Experience:

Currently Working as ***Senior Sales Executive*** with ***Exclusife Technosoft Pvt Ltd*.** From October’2017

Dealing with SME Sector into ***CRM*** Concept.Concept Selling in I.T. Product.

 Worked*with* ***Axis Bank***as***Priority Banking Relationship Manager (Assistant Manager*)**from August’16 to September’17 Main Role was***Sales and Services*.**

Used to Handle HNI Clients into **Banking Services** for Priority segment.

Investment Counselling, Creating Investment Portfolio, Managing Portfolio.

Operating **Sales** of Products-Saving Account, Mutual Fund, Life Insurance, General Insurance, other Products and Services.

Worked as ***Management Trainee****with* ***Nielsen India Pvt. Ltd.*** from May’15 to July’15.

Summer Internship Project: Customer satisfaction index for after sales service of two wheeler.

Winter Internship Project: Brand Building: Patanjali.

Qualification:

|  |  |  |  |
| --- | --- | --- | --- |
| **Degree** | **Institute/University/College** | **Year** | **Class** |
| M.M.S(Marketing) | Dr. V. N. Bedekar Institute of Management Studies, Thane(Mumbai University) | June’16 | First |
| B.Sc (Comp.Sci). | Dr. BabasahebAmbedkarMarathwada University | March’13 | First |
| HSC | Deogiri College (Maharashtra Board) | Feb’10 | Second |
| SSC | Bal DnyanMandir (Maharashtra Board) | March’08 | First |

Additional Qualification:

* Certificate Programme in Developing WPF and ASP.NET.
* Certificate in Oracle Database 10g.
* German Language Certifications AI, AII, BI Level of European Framework.
* NISM Certification.
* IRDA Certification .(SP License)

Rewards and recognition:

* Consistently Achieved Performer of the Month for January, February, April.
* Hero of the Month for March and May.
* Pan India top performer for all above Months.
* Also Qualified For JFM Contest -Bangkok Trip.

Extra-Curricular Activities:

* Participation in National level Video Gaming Competition.
* Participation in Poster Making Competition.
* Participated in Escorting committee in Operation Summit.
* Participated in Video Making committee in Finance Summit.
* Former Member of College placement Committee.

Software Skills:

MS-Office, .NET Technology, ORACLE

Personal Details:

Languages Known : Marathi, Hindi, English and German (Deutsch).

Birth Date : 26th March, 1993

Gender : Male

Nationality : Indian